

## Shaker A. Zahra

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## EDUCATION

- Ph.D. in Business Administration (Management), University of Mississippi, 1982.
- MBA with Distinction, National University, San Diego, CA, *First in class*, 1978.
- B. Com. with Honors (Management), Al-Azhar University, Egypt, *First in class*, 1975.

## HONORARY DEGREES

- *Doctor Honoris Causa* (Economics) Universidad de Olavide de Seville (Spain), 2016.
- *Doctor Honoris Causa* (Economics Management & Statistics), U. of Messina, Italy, 2016.
- *Doctor Honoris Causa* (Economics & Business), Ghent University, Belgium, 2014.
- *Doctor Honoris Causa* (Economics), Stockholm School of Economics, Sweden 2013.
- *Doctor Honoris Causa* (Business), Jönköping University, Sweden, 2004.

## POSITIONS IN U.S. INSTITUTIONS

### 9/2005 - Present University of Minnesota (Tenured)

- Department Chair, July 1, 2010-2013 and 2013-present (on leave 2013/14).
  - Member of the Executive Committee, July 1, 2010-present.
  - Member of the School ADC Committee, July 1, 2010-present.
- Robert E. Buuck Chair of Entrepreneurship, 2005-present.
- Professor of Strategy and Organization/Entrepreneurship, 2005-present.
- Academic Director, Gary S. Holmes Center of Entrepreneurship:
  - July 1, 2010- Present.
  - January 1, 2008- December 31, 2009.
- Co-Director, Center for Entrepreneurial Studies, 2005-2007.
- Founding Co-Director, Center for Integrative Leadership, 2005-2006.
- Member, Steering Committee, Center for Integrative Leadership, 2005-6.
- Academic Co-Director, Carlson Ventures Enterprises, 2005-2006.
- Faculty, Medical Industry Leadership Institute, 2006-2011.
- Faculty, Minnesota Management Institute, 2006, 2007.
- Advisory Board of the Holmes Center for Entrepreneurship, 2005-present.

## POSITIONS IN U.S. INSTITUTIONS (Continued)

### 9/ 2002-2005 Babson College (Tenured)

- Paul T. Babson Distinguished Professor of Entrepreneurship.
- Director of the Babson-Kauffman Entrepreneurship Research Conference.
- Faculty, Family Enterprise Institute.
- Faculty, Innovation & Corporate Entrepreneurship Research Center.
- Chair, Doctoral Program Development Initiative.

### 9/1992 – 2002 Georgia State University (Tenured)

- Professor of Strategy, 1992-2002.
- Professor, H. Russell Center for Entrepreneurship, 1998-2002.
- Professor, e-Commerce Institute, 1999-2002.
- Professor, International Business Institute, 1996-2002.
- Coordinator, Entrepreneurship & Strategy Ph.D. Program, 1992- 2001.

Fall 99-00 Georgia Tech, Visiting Professor, Exec MS in the Management of Tech.

8/87 - 92 George Mason U., Associate Professor of Strategy (offered tenure).

8/82 - 87 Old Dominion U., Assistant Professor of Management.

1980 - 82 U. of Mississippi, Graduate Instructor & Research Assistant.

## TEACHING/VISITING & GUEST TEACHING OUTSIDE THE USA

- Distinguished Visiting International Professor, Tongji University, China, 2018-now
- International Director, Advanced Institute of Business Research, Tongji U, PRC, 2018-now
- International Director, Innovation, Entrepreneurship & venture Capital Center, Tongji University, China, 2018-now
- Chair in International Entrepreneurship U. of Twente, Netherlands, 2010- 2014.
- 3TU Chair in International Entrepreneurship U. of Twente, Netherlands, 2007- 2010.
- Helsinki University of Technology, Finland (Dec. 2000), *Docent*, 2003 to 2008.
- Norwegian School of Management, Oslo, Norway, 2003.
- Stockholm School of Economics, Visiting Professor, May 2003.
- Jönköping International Business School, Sweden:
  - Visiting Research Professor, August 1999 to July 2001 (20%)
  - Visiting Research Prof. of Entrepreneurship, 2003-2013.
- *Groupe ESC*, Grenoble, 3/1998 & 6/1999.
- Hong Kong Baptist University, June 1998.
- Academy of Economics in Poznan, Poland, 11/1996 & 3/1997.
- Al-Azhar University, Cairo, Full time instructor, 1976-1977 (on Aug. 1977 to Oct. 1989).

## Journal Publications

Zahra, S., Kaul, A. & Bolivar Ramos, M. Why Corporate Science Commercialization Fails. Integrating Diverse Perspectives. *Academy of Management Perspectives*, 2018, in press.

Engelen, A., Nuscheler, D. & Zahra, S. The role of top management teams in transforming technology-based new ventures' product introductions into growth. *Journal of Business Venturing*, 2018, in press.

Zahra, S. Technological Capabilities and International Expansion: The Moderating Role of Family and Non-Family Firms Social Capital. *Asia Pacific Management Journal*.

Wiklund, J., Wright, M. Zahra, S. Conquering relevance: Entrepreneurship research's grand challenge. *Entrepreneurship: Theory & Practice*, 2019 (conditionally accepted).

Zahra, S. Entrepreneurial Risk Taking in Family Firms: The Genesis of the Regenerative Capability *Family Business Review*, 2018, 31 (2) 216 –226.

Zahra, S. Technological Capabilities and International Expansion: The Moderating Role of Family and Non-Family Firms Social Capital. *Asia Pacific Management Journal*, 2018, in press.

Bhawe, N & Zahra, S. Inducing Heterogeneity in Local Entrepreneurial Ecosystems. The Role of MNEs. *Small Business Economics*, 2018, in press.

Bruton, G., Zahra, S. & Cai, L. Examining Entrepreneurship through Indigenous Lens. *Entrepreneurship: Theory & Practice*, 2018, in Press.

Vanacker, T, Collewaert, V. & Zahra, SA. Slack Resources, Firm performance, and the institutional context: Evidence from Privately Held European Firms. *Strategic Management Journal*, 2017, 36 (6), 1305-1326.

Zahra, S., Zheng, C. & Yu, J. Learning Advantages of Newness: A Reconceptualization and Contingent Framework. *Journal of International Entrepreneurship*. 2017, 1-126.

Zahra, SA, A Portrait of a Research Pioneer: Andrew Van de Ven. *Strategic Entrepreneurship Journal*, 2016, 10(4): 413-429

Holmes, RM, Zahra, S., Hoskisson, R., DeGhetto, K. & Sutton, T. Two Way Streets: The role of institutions and technology policy for firms' corporate entrepreneurship and political strategies, 2016, *Academy of Management Perspectives*, 30(3), 247-272.

Cumming, DJ & Zahra, SA. International Business and Entrepreneurship Implications of Brexit. *British Journal of Management*, 27(4): 687-692.

Nambisan, S. & Zahra, S. The role of demand-side narratives in opportunity formation and enactment, 2016, *Journal of Business Venturing Insights*, 5, 70-75.

## Journal Publications

Zahra, S. & Wright, M. Rethinking the Social Role of Entrepreneurship. *Journal of Management Studies*, 2016, 53(4): 610-629.

Zahra, S. Developing theory-grounded family business research: some Suggestions. *Journal of Family Business Strategy*, 2016, 7(1): 3-7.

Foss, N., Lyngsie, J., & Zahra, S. Organizational design requirements of entrepreneurship: the roles of decentralization and formalization for opportunity discovery and exploitation. *Strategic Organization*, 2015, 13:32-60.

Linder, I., Lyngsie, J., Foss, N. & Zahra, S. Wise Choices: How Thoroughness of Opportunity Appraisal, Incentives, and Performance Evaluation Fit Together. *IEEE: Engineering Management*, 2015, in press.

Choi, Y., Zahra, S., Yoskikawa, T. Ban, B. Family ownership and R&D investment: The role of growth opportunities and business group membership. *Journal of Business Research*, 2015, 68: 1053-106.

Zahra, S. Corporate Entrepreneurship as Knowledge Creation and Conversion: The Role of Entrepreneurial Hubs. *Small Business Economics*, 2015, 44:727-735.

Larrañeta, B., Zahra, S. & Galán, J.L. The Effect of Strategic Variety and Origin on New Venture Performance. *Strategic Management Journal*, 2014, 35(5): 761-772.

Zahra, S. Newey, L. & Li, Y. On the Frontiers: The Implications of Social Entrepreneurship for International Entrepreneurship. *Entrepreneurship: Theory & Practice*, 2014, 38(1): 137-158.

Zahra, S. Public and Corporate Governance and Young Global Entrepreneurial Firms. *Corporate Governance: An International Review*, 2014, 22 (2): 77-83.

Zahra, S., Wright, M. & Abdel Gawad, S. Contextualization and the Advancement of Entrepreneurship Research. *International Small Business Journal*, 2014, 32(5):479-500

Foss, N., Lyngsie, J., & Zahra, S. The role of external knowledge sources and organizational design in the process of exploiting strategic opportunities. *Strategic Management Journal*, 2013, 34, 1453-1471.

Surroca, J., Tribo, J. & Zahra, S. Stakeholder Pressure on MNEs and the Transfer of Socially Irresponsible Practices to Subsidiaries *Academy of Management Journal*, 2013, 56: 549-572.

Maula, M., Keil, T. & Zahra, S. Top Management's Attention to Discontinuous Technological Change: Corporate Venture Capital as an Alert Mechanism. *Organization Science*, 2013, 24(3): 926-947.

## Journal Publications

Kelley, D., Ali, A. & Zahra, S. Where do Breakthroughs Come From? Characteristics of High Potential Inventions. *Journal of Product Innovation Management*, 2013, 30, 1212-1226.

Abdel-Gawad, S., Zahra, S., Svegirova, S. & Sapienza, H. Entrepreneurial Capability. *Journal of Leadership & Organization Studies*, 2013, 20: 394-407.

Zahra, S. Randerson, K. & Fayolle. Corporate Entrepreneurship research: Where are we? Where can we go from here? *Management*, 2013, 16(4): 357-360.

Zahra, S. Randerson, K. & Fayolle, A. The Evolution and Contribution of Corporate Entrepreneurship Research. *Management*, 2013, 16(4): 361-380.

Larrañeta, B., Zahra, S. & Galán, J. Enriching New Ventures' Strategic Variety through External Knowledge. *Journal of Business Venturing*, 2012, 27:401-413.

Li, Y. & Zahra, S. Institutions, Culture, and Venture Capital activity: A Cross-Country Analysis. *Journal of Business Venturing*, 2012, 27:95-111.

Haeussler, C., Patzelt, H. & Zahra, S. Strategic Alliances and Product Development in High Technology New Firms: The Moderating Effect of Technological Capabilities. *Journal of Business Venturing*, 2012, 27: 217-233.

Zahra, S. Organizational Learning and Entrepreneurship in Family Firms: Exploring the Moderating Effect of Ownership and Cohesion. *Journal of Small Business Economics*, 2012, 38(1): 51-65.

Zahra, S. & Nasimbam, S. Entrepreneurship and Strategic Thinking in Business Ecosystems. *Business Horizons*, 2012, 55(3): 219-229.

Zahra, S. & Wright, M. Entrepreneurship's Next Act. *Academy of Management Perspectives*, 2011, 25(4):67-83.

Zahra, S. Doing Research in the (New) Middle East: Sailing with the Wind. *Academy of Management Perspectives*, 2011, 25(4): 6-21.

Wright, M & Zahra, S. The Other Side of Paradise: Examining the Dark Side of Entrepreneurship. *Entrepreneurship Research Journal* 1(3): 1-5.

Zahra, S., Newey, L. & Shaver, M. Academic Advisory Boards' Contributions to Education and Learning: Lessons from Entrepreneurship Centers. *Academy of Management Learning & Education*, 2011, 10(1): 113-129.

Zahra, S., Abdel-Gawad, S. & Tsang E. Emerging Multinationals Venturing into Developed Economies: Implications for Learning and Entrepreneurial Capability. *Journal of Management Inquiry*, 2011, 20: 323-330.

## Journal Publications

Zahra, S. & Nasimbam, S. Entrepreneurship in Global Innovation Networks. *AMS Review*, 2011, 1(1): 4-17.

Chahine, S., Flatotchev, I., Zahra, S. Building Perceived Quality of Founder - involved IPO Firms: Founders' Effects on Board Selection and Stock Market Performance. *Entrepreneurship: Theory & Practice*, 2011, 35:319-335.

Zahra, S. Harvesting Family Firms' Organizational Social Capital: A Relational Perspective. *Journal of Management Studies* [Special Issue], 2010, 47(2): 345-366.

Carr, J, K. Haggard, S., Hmieleski, K. & Zahra, S. A Study of the Moderating Effects of Firm Age at Internationalization on Firm Survival and Short-Term Growth. *Strategic Entrepreneurship Journal*, 2010, 4: 183–192.

Uotila, J., Maula, M., Keil, T. & Zahra, S. Exploration, Exploitation and Firm Performance: Analysis of S&P 500 Corporations. *Strategic Management Journal*, 2009, 30: 221-231 (Note).

Zahra S. A. & Newey, L. R. Maximizing the Impact of Organization Science: Theory-Building at the Intersection of Disciplines and/or Fields. *Journal of Management Studies*, 2009, 46(6):1059-1075.

Zahra, S.A., Ucbasaran D. & Newey, L. R. The Moderating Effect of Social Knowledge on SMEs' Innovative Gains from Internationalization. *European Management Review*, 2009, 6(2): 81-93.

Narayanan, V., Yang, Y. & Zahra, S. Corporate Venturing and Value Creation: A Review and Proposed Framework. *Research Policy*, 2009, 38:58-76.

Zahra, S., Wright, M. & Flatotchev, I. How do Threshold Firms Sustain Corporate Entrepreneurship? The Role of Boards and Absorptive Capacity. *Journal of Business Venturing*, 2009, 24(3): 248-260.

Yang, Y., Narayanan, V. & Zahra, S. Developing the Selection and Valuation Capabilities through Learning: The Case of Corporate Venture Capital. *J. of Business Venturing*, 2009, 24(3): 261-273.

Zahra, S., Gedajlovic, E., Neubaum, D. & Shulman, J. A Typology of Social Entrepreneurs: Motives, Search Processes and Ethical Challenges. *Journal of Business Venturing*, 2009, 24(5):519-532.

Newey, L. & Zahra, L. The Evolving Firm: How Dynamic and Operating Firms interact to Enable Entrepreneurship. *British Journal of Management*, 2009, 20 (special issue):81-100.

Zahra, S. & El-Tantawy, R. Fatal Attraction: The Dangers of Leaders Flocking Together. *Leadership in Action*, 2009, 29(1): 8-12.

## Journal Publications

- Zahra, S. A. Being Entrepreneurial and Market Driven: Implications for Company Performance. *Journal of Strategy and Management*, 2008, 1(2):125-142.
- Zahra, S., Rawhouser, H., Bhawe, N., Neubaum, D. & Hayton, J. Globalization of Social Entrepreneurship. *Strategic Entrepreneurship Journal*, 2008, 2, 117-131.
- Zahra, S. The Virtuous Cycle of Discovery and Creation of Entrepreneurial Opportunities. *Strategic Entrepreneurship Journal*, 2008, 2, 243–257.
- Tsang, E. & Zahra, S. Organizational Unlearning. *Human Relations*, 2008, 61: 1435-1462.
- Uotila, J., Maula, M., Keil, T. & Zahra, S. Exploration, Exploitation and Firm Performance: Analysis of S&P 500 Corporations. *Strategic Management Journal*, 2009, 30: 221-231 (Note).
- Zahra S. A. & Newey, L. R. Maximizing the Impact of Organization Science: Theory-Building at the Intersection of Disciplines and/or Fields. *Journal of Management Studies*, 2009, 46(6):1059-1075.
- Keil, T., Maula, M., Schildt, H. & Zahra, S. The Effect of Governance Modes and Relatedness of External Business Development Activities on Innovative Performance. *Strategic Management Journal*, 2008, 29: 895-907.
- Zahra, S., Hayton, J., Neubaum, D., Dibrell, C. & Craig, J. Culture of Family Commitment and Strategic Flexibility: The Moderating Effect of Stewardship. *Entrepreneurship: Theory & Practice*, 2008, 32(6): 1035-1054.
- Zahra, S. & Hayton, J. The Effect of International Venturing on Firm Performance: The Moderating Influence of Absorptive Capacity. *J of Business Venturing*, 2008, 23:195-220.
- Zahra, S., van deVelde, E. & Larrañeta, B. Knowledge Conversion Capability and the Performance of Corporate and University Spin-Offs. *Industrial & Corporate Change*, 2007, 16:569-608.
- Mahnke, V., Venzin, M. & Zahra, S. Governing Entrepreneurial Opportunity Recognition in MNEs: Aligning Interests and Cognition under Uncertainty. *Journal of Management Studies* [Special Issue], 2007, 44: 1278-1298.
- Mudambi, R. & Zahra, S. The Survival of International New Ventures. *Journal of International Business Studies*, 2007, 38: 333-352.
- Zahra, S., Neubaum, D. & Naldi, L. The Effects of Ownership and Governance on SMEs' International Knowledge-based Resources. *Small Business Economics*, 2007, 29: 309- 327.
- Zahra, S., Neubaum, D. & Larrañeta, B. Knowledge Sharing and Technological Capabilities: The Moderating Role of Family Involvement. *Journal of Business Research*, 2007, 60:1070-1079.

## Journal Publications

Zahra, S. Contextualizing Theory Building in Entrepreneurship Research. *Journal of Business Venturing*, 2007, 22(3), 443-452.

Zahra, S., Priem, R. & Rasheed, A. Understanding the Causes and Effects of Top Management Fraud. *Organizational Dynamics*, 2007, 38(2): 122-139.

Sapienza, H., Autio, E., George, G. & Zahra, S. The Effect of Early Internationalization on Firm Profitability and Growth. *Academy of Management Review*, 2006, 31(4): 914-933

- Presented at Harvard Business School (seminar), 2004.
- Presented at Georgia State University (Seminar), 2006.
- Presented at the University of Washington (West Coast Conference), 2003.

Zahra, S. An Embeddedness Framing Of Governance and Opportunism: Towards A Cross-Nationally Accommodating Theory Of Agency--A Critique And Extension. *Journal of Organizational Behavior*, 2007, 28(1):69-73.

Zahra, S., Sapienza, H. & Davidsson, P. Entrepreneurship and Dynamic Capabilities: A Review, Model and Research Agenda. *Journal of Management Studies*, 2006, 43(4):917-955.

Schildt, H. A., Zahra, S. & Sillanpää, A. Scholarly Communities in Entrepreneurship Research: A Co-citation Analysis. *Entrepreneurship: Theory & Practice*, 2006, 30(3): 399-415.

Neubaum, D. & Zahra, S. Institutional Ownership and Corporate Social Performance: The Moderating Effect of Investment Horizons, Activism, and Coordination. *Journal of Management*, 2006, 32: 108-131.

- Reprinted in: T. Clarke & M. Rama, eds. (2007). *Fundamentals of Corporate Governance*. London: Sage.

Zahra, S., Yavuz, R. I. & Ucbasaran, D. How Much Do You Trust Me? The Dark Side of Relational Trust in New Business Creation in Established Companies. *Entrepreneurship: Theory & Practice*, 2006, 30(4): 541-449.

Gartner, W., Davidsson, P. & Zahra, S. Are you Talking to Me?: The Nature of Community in Entrepreneurship Scholarship. *Entrepreneurship: Theory & Practice*, 2006, 30(3): 321-331.

Zahra, S., Maula, M., & Keil, T. Building Technological Capabilities: Strategic and Industry Determinants of New Ventures' Inward Licensing. *European Management Review*, 2005, 2: 154-166.

Zahra, S. A Theory on International New Ventures: A Decade of Research. *Journal of International Business Studies*, 2005, 36(1): 20-28.

- Reprinted in F.H. Maidment, ed. (2006). *Annual Editions of International*



## Journal Publications

*Business*, 14ed. McGraw Hill Company.

Zahra, S., Rasheed, A. & Priem, R. Management Fraud: Antecedents and Consequences.

*Journal of Management* [Annual Review Issue], 2005, 31: 803-828.

Zahra, S., Korri, J. & Yu, J. Cognition and International Entrepreneurship: Implications for Research on International Opportunity Recognition and Exploitation. *International Business Review*, 2005, 14(2): 129-146.

George, G., Wiklund, J. & Zahra, S. Ownership and Internationalization of Small Firms. *Journal of Management*, 2005, 31(2): 210-233.

Zahra, S., Entrepreneurial Risk Taking in Family Firms. *Family Business Review*, 2005, 18(1):23-40.

- Reprinted in J. Astrachan, T. Pieper & P. Jaskiewicz, Eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 259-276.

Zahra, S. & Flatotchev, I. Governing the Entrepreneurial Firm: A Knowledge Based View. *Journal of Management Studies*, 2004, 41(5): 885-898.

Zahra, S. & Sharma, P. Family Business Research: A Strategic Reflection. *Family Business Review*, 2004, 17(4): 331-346.

- Reprinted on the internet: [www.redorbit.com](http://www.redorbit.com). Posted Jan 20, 2005.

Zahra, S. Hayton, J. & Salvato, C. Entrepreneurship in Family vs. Non-Family Firms: A Resource-Based Analysis of the Effect of Organizational Culture. *Entrepreneurship: Theory & Practice*, 2004, 28(4): 363-381.

Zahra, S. *The Practice of Management*: Reflections on Peter Drucker's Landmark Book. *Academy of Management Executive*, 2003, 17(1): 16-23.

Zahra, S. *The Practice of Management*: A Great Book with Great Ideas. *Academy of Management Executive*, 2003, 17(1): 7-8.

Zahra, S. An Interview with Peter Drucker: On *the Practice of Management*. *Academy of Management Executive*, 2003, 17(1): 9-12.

Gravis, D., Ireland, D. R. & Zahra, S. Characteristics and Outcomes of Entrepreneurial Collaborations. *Management Research*, 2003, 1(3): 213-225.

Zahra, S. International Expansion of US Manufacturing Family Business: The Effect of Ownership and Involvement. *Journal of Business Venturing*, 2003, 18(4): 495-511.

## Journal Publications

- Reprinted in J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 329-346.

Zahra, S., Matherne, B. & Carleton, J. Leveraging Technological Resources for Competitive Advantage: The Case of Software New Ventures. *J. of International Entrepreneurship*, 2003, 1(2): 163-186.

Chrisman, J., Chua, J. & Zahra, S. Creating Wealth in Family Firms through Managing Resources. *Entrepreneurship: Theory & Practice*, 2003, 27(4): 359-365.

Dess, G., Ireland, D., Zahra, S., Floyd, S., Janney, J. & Lane, P. Emerging Issues in Corporate Entrepreneurship. *Journal of Management* [Special issue], 2003, 29: 351-378.

Zahra, S. & Neubaum, D. Competitive Analysis and New Venture Performance: The Moderating Effect of Strategic Uncertainty and Venture Origin. *Entrepreneurship: Theory & Practice*, 2002, 27(5): 1-28.

George, G. & Zahra, S. Culture and Its Consequences for Entrepreneurship: *Entrepreneurship: Theory & Practice*, 2002, 26(4): 5-8. [Introduction to a Special Issue].

Mustakallio, M., Autio, E. & Zahra, S. Relational and Contractual Governance in Family Firms: Effects on Strategic Decision Making. *Family Business Review*, 2002, 15(3): 205-222.

- Reprinted in: J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 408-425.

Hayton, J., George, G., & Zahra, S. National Culture and Entrepreneurship: A Review of Behavioral Research. *Entrepreneurship: Theory & Practice*, 2002, 26(4): 33-52.

- Reprinted in: J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 310-328.

Hornsby, J., Kuratko, D. & Zahra, S. Middle Managers' Perceptions of the Internal Environment for Corporate Entrepreneurship: Assessing a Measurement Scale. *Journal of Business of Business Venturing*, 2002, 17(3): 253-273.

Zahra, S. & George, G. Absorptive Capacity: A Review, Reconceptualization and Extension. *Academy of Management Review*, 2002, 27(2): 185-203.

## Journal Publications

Zahra, S. & Nielsen, A. P. Sources of Capabilities, Integration and Technology Commercialization. *Strategic Management Journal*, 2002, 23: 377-398.

- Reprinted in: Zahra, S. (ed.) Corporate Entrepreneurship and Growth. Elger, 2005.

Zahra, S. & George, G. Net-enabled Business Innovation Cycle and the Evolution of Dynamic Capabilities. *Information Systems Research*, 2002, 13(2): 147-150.

George, G., Zahra, S. & Wood, D. the Effects of Business-University Alliances on Innovative Output and Financial Performance: A Study of Publicly Traded Biotechnology Companies. *Journal of Business Venturing*, 2002, 17(6): 557-590.

- Summarized in: Brennan, L. The View from the Ivory Tower: What do University Alliances Offer Technology Firms? *AME*, 2003, 17(1): 125-126.

Zahra, S., Hayton, J., Marcel, J. & O'Neill, H. Fostering Entrepreneurship during International Expansion: Managing Key Challenges. *European Management J*, 2001, 19: 359-370.

George, G., Zahra, S., Wheatley, K. & Khan, R. The Effects of Alliance Portfolio Characteristics and Absorptive Capacity on Performance: A Study of Biotechnology Firms. *Journal of High Technology Management Research*, 2001, 12(1): 205-226.

Zahra, S. & Dess, G. Defining Entrepreneurship as a Scholarly Field. *Academy of Management Review*, 2001, 26: 8-10. (Dialogue section.)

Zahra, S., Ireland, D., Gutierrez, I. & Hitt. Privatization and Entrepreneurial Transformation: A Review and Research Agenda. *Academy of Management Review*, 2000, 25(3): 509-524. [Introduction to the *AMR* Special Topic Forum.].

- Reprinted in: Mudambi, R., ed. Privatization and Globalization: The Changing Role of the State in Business. Edward Elgar, 2003.

Zahra, S., Ireland, D. R. & Hitt, M. International Expansion by New Venture Firms: International Diversity, Mode of Market Entry, Technological Learning and Performance. *Academy of Management Journal*, 2000, 43: 925-950.

- Reprinted in: Oviatt, B. & McDougall, P. eds. *International Entrepreneurship*. Edgar, 2007, 366-389.
- Translated into Chinese in: Selected Collection of Award Winning Papers in Academy of Management Journal. Peking University Press, 2006, 192-242.

Zahra, S. & Garvis, D. International Corporate Entrepreneurship and Company Performance: The Moderating Effect of International Environmental Hostility. *J. of Business*

## Journal Publications

*Venturing*, 2000, 15: 469-492.

Zahra, S., Jennings, D. and Kuratko, D. Corporate Entrepreneurship in a Global Economy. *Entrepreneurship: Theory & Practice*, 2000, 24(1): 5-10. [Guest Editorial].

Zahra, S. & Bogner, W. Technology Strategy and Software New Venture Performance: The Moderating Effect of the Competitive Environment. *J. of Business Venturing*, 2000, 15(2): 135-173.

Zahra, S., Neubaum, D. O. & Huse, M. Entrepreneurship in Medium-Size Companies: Exploring the Effects of Ownership and Governance Systems. *Journal of Management*, 2000, 26(5): 947-976.

- Cited in the *Financial Times* (London), August 19, 2002, p. 10.
- Reprinted in: Clarke, T. (ed), 2005. *Corporate Governance: Critical Perspectives on Business and Management*, Vol. 5. London: Routledge: 173-207.

Zahra, S. & George, G. Strategy and New Venture Performance: A Comparison of Independent and Corporate Ventures in the Biotechnology Industry. *Journal of High Technology Management Research*, 2000, 10(2): 313-345.

Morris, M. & Zahra, S., Adaptation of the Business Concept over Time: The Case of Historically Disadvantaged South African Owner/Manager. *J. of Small Bus. Management*, 2000, 38(1): 92-100.

Zahra, S., Jennings, D. and Kuratko, D. Corporate Entrepreneurship and Wealth Creation: Contemporary and Emerging Perspectives. *Entrepreneurship: Theory & Practice*, 1999, 24(5): 5-6. [Guest Editorial].

Zahra, S., Jennings, D. & Kuratko, D. The Antecedents and Consequences of Firm-Level Entrepreneurship: The State of the Field. *Entrep: Theory & Practice*, 1999, 24(2):45-65.

Zahra, S., Jennings, D. & Kuratko, D. Entrepreneurship and the Acquisition of Dynamic Organizational Capabilities. *Entrep: Theory & Practice*, 1999, 23(3): 5-10. [Guest Editorial].

Zahra, S., The Changing Rules of Global Competitiveness and Leadership in the 21st Century. *Academy of Management Executive*, 1999, 13(1): 36-42. [Guest Editorial].

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Pati, R., Hashai & Zahra, S. 2017. Outsourcing and Firm Performance: An S Shaped Hypothesis. SMS Meeting.

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- Li, Y., Wang, H., Zahra, S. & Li, Y. 2017. Structural Holes and Opportunity Recognition. Rice University Symposium on Emerging Economies May 18, 2017
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- Hashai, N & Zahra, SA 2016. Founders Experiential Learning and Venture Internationalization: Preliminary Results. SMS Annual Meeting (MENA session).
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Zahra, S. 2016. Discovery Driven Learning and Exploratory Research: Implications for the Study of Innovation and change. Symposium sponsored by AMD, Academy of Management Meeting.

Zahra, S., Kaul, A. & Bolivar, MT. 2016. Commercialization of Corporate Science. AMP Symposium, Academy of Management Meeting.

Zahra, S., 2016. Absorptive Capacity: How to write one of the Most Successful Academy of Management. Academy of Management Meeting Sponsored by Business policy & strategy, Career, organization Theory division.

Zahra, SA 2016. Panel on Entrepreneurship and Strategy Future Research. University of Quebec, Trois Rivieres.

Zahra, S. 2016. Big Questions or Big Methods: What Should Guide Research on Strategy and Entrepreneurship. Academy of Management Meeting. Showcase symposium Sponsored by Business policy & strategy and Entrepreneurship.

Li, Y., Wang, H., Zahra, S. & Li, Y. 2016. Structural Holes in Inter- And Intra-Industrial Networks and Opportunity Recognition Academy of Management Meeting.

Bhawe, N., Zahra, S. & Neubaum, D. 2016. Technology convergence and the performance of boundary spanning products. Kauffman.

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Bruton, G., Pryor, I, Webb, J. & Zahra, S. 2016. Boundary conditions of trust in new ventures in the base of the pyramid. British Academy of Business.

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Zahra, S., Naldi, L., Larrañeta, B., Griaco, G. (2015). Industry Knowledge Characteristics, Prior Experience and New Venture Survival. AOM Meeting.

Zahra, S. (2015). Choice of Organizational Form in Social Ventures in Emerging Economies. AOM Meeting.

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Larrañeta, B., Zahra, S., & Galán, J.L. (2008). New Ventures Absorptive Capacity: Knowledge from Regional Clusters. *ACEDE Conference*: Leon, Spain.

- Also presented as:

Larrañeta, B, Zahra, S., & Galán, J. (2008). Absorptive Capacity in New Ventures: Taking Advantage of Regional Clusters. *European Academy of Management* Conference: Lubjilana, Slovenia.

Zahra, S. (2008). The Future of Entrepreneurship: Evolution or Revolution? *Academy of Management* Meeting (Symposium).

Jain, N., Kumar, V., Kundu, S. & Zahra, S. (2008). The Limits of Our knowledge: Competing in Emerging Markets. *Strategic Management Society* Meeting.

Zahra, S. (2008). Capability Building, Configuration and Exploitation: Examining the Strategic Role of HRM. *Academy of Management* Meeting (Symposium).

Bhawe, N. & Zahra, S. (2008). MNE Knowledge Flows, Absorptive Capacity and the Heterogeneity of Local Entrepreneurship. *Academy of Management* Meeting.

Larrañeta, B., Zahra, S., & Galán, J.L. (2007). Absorptive Capacity in New Ventures: Effects on Performance and Strategic Variety. *Iberoamerican Academy of Management Conference*: Santo Domingo, Dominican Republic.

Larrañeta, B. Galán, J.L. & Zahra, S. (2007). La Capacidad De Absorción Como Una Capacidad Dinámica. *ACEDE Conference*: Sevilla, Spain.

Choi, Y., Yoshikawa, T., Zahra, S. & Heui, B. (2007). Effects of Business Group and Global Institutional Ownership on R&D Investments among Korean Technology Firms. *Strategic Management Society* Annual Meeting.

Zahra, S. (2007). Rediscovering the Role of Industry Knowledge Structures in Techno entrepreneurship. *Academy of Management*, PDW.

Zahra, S. (2007). Building Better Theories in Entrepreneurship: The Power of Integration OB/HRM/ENT Incubator. *Academy of Management*, PDW.

Filatotchev, I, Wright, M. & Zahra, S. (2007). Strategic Flexibility, Governance and Knowledge in Threshold Firms. *Academy of Management* Meeting.

Zahra, S. (2007). Effectuation: What's Been Done So Far and What We Can Do Next?

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

What to do with Effectuation? Academy of Management, caucus.

Zahra, S. (2007). Corporate Venturing and Organizational Evolution: Three Critical Issues. *Academy of Management*, PDW.

Zahra, S. (2007). Researching International Entrepreneurship: Insights from Field Research. *Academy of International Business* Annual Meeting (Showcase symposium).

Musteen, M., Datta, D. & Zahra, S. (2007). International Networks, Foreign Market Knowledge and Internationalization of Czech SMEs *Academy of Management* Meeting.

Zahra, S. (2007). Taking Your Programs on Line. *Academy of Management*, caucus.

Anokhin, S., Schulze, W. & Zahra, S. (2007) Gaining from Corporate Venture Capital Investments: Technology Push vs. Market Pull. *Academy of Management*.

Larraneta, B., Zahra, S. & Galan, L. (2007). Absorptive Capacity in New Ventures: Differences among Corporate and Indecent Ventures. *Babson Conference*.

- Presented also in the *Iberoamerican Academy* Conference (2007).

Naldi, L. & Zahra, S. (2007). Effect of Upstream and Downstream Internationalization on the Acquisition of Market and Technological Knowledge: The Moderating Role of Prior Knowledge. *Babson College Entrepreneurship Research Conference*.

- Presented also in the *Iberoamerican Academy* Conference (2007).

Zahra, S., Van de Velde, E. & Larrañeta, B. (2006). Knowledge Conversion Capability and the Performance of Corporate and University Spin-Offs. *Society for Technology Transfer* Meeting (Atlanta, GA: Georgia Tech), September.

Zahra, S. (2006). Internationalization, Innovation and Performance: Theory and Evidence. Conference on Internationalization and Innovation (Bocconi University).

Zahra, S. Zheng, C., Yu, J. & Yavuz, R. I. (2006). Learning Advantages of Newness: An Analysis, Critique, and Assessment of its Antecedents. *AIB Business Meeting*.

McMullen, J., Shepherd, D. & Zahra, S. (2006). From Attention to Intention: Entrepreneurial Action and the Regulatory Focus of the Firm. *Babson Conference*.

Choi, Y., Yoshikawa, T., Zahra, S. & Han, B. (2006). Global Institutional Ownership and R&D Investments among Korean Technology Firms: A Test of the Moderating Effects of Business Group Membership and Growth Opportunities. *Academy of Management*.

Prashantham, S. & Zahra, S. (2006). Social Capital Types and Internationalization: A Study of Indian Software SMEs. *Academy of Management Meeting*.

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Zahra, S. (2006). Institutional Environment and Family Firm Governance: Implications for Entrepreneurship. In the “Governance in Family Firms: What We Know and What We Have Yet to Learn” Symposium. *Academy of Management Meeting*.

- Co-sponsored by BPP and OT

Zahra, S. (2006). Theorizing & Researching at the Intersection: Incubating Next Generation Entrepreneurial Research. The HRM/Entrepreneurship Incubator. *Academy of Management Meeting*, PDW.

- Co-sponsored by the Entrepreneurship, OB and HRM Divisions.

Zahra, S. (2006). Giving Back? Family Firm Research in Transition. *Academy of Management, Annual Meeting*, PDW.

Zahra, S., Neubaum, D. & Naldi, L. (2005). Knowledge-based Resources and SME Internationalization: The Effects of Ownership and Governance. *Max Plank Institute Germany*, October 2005.

Zahra, S. & Ucbasaran, D. (2005). The Effect of SMEs’ Social Knowledge on their Innovative Gains from Internationalization. *Conference on SME Internationalization*, Penn State University, October 2005.

Larrañeta, B., Gonzalez, J. L. & Zahra, S. (2005). Absorptive Capacity as a Dynamic Capability. *Iberoamerican Society Annual Meeting* in Lisbon, Portugal, Dec.

Zahra, S. (2005). Two Decades of Research on Corporate Entrepreneurship. AOM, PDW.

Filatotchev, I., Wright, M. & Zahra, S. (2005). Strategic Flexibility, Governance and Knowledge in Threshold Firms. *Strategic Management Society*.

Zheng, C., Khavul, S. & Zahra, S. Aspirations, Motivations, and Internationalization Behavior of Entrepreneurial Firms. *Strategic Management Society*.

Zahra, S. (2005). Research on Corporate Venturing: Why are we stuck? AOM.

Zahra, S. (2005). The Role of MNCs in Birthing and Incubating High Technology New Ventures: Preliminary Results. *Academy of Management Meeting*, PDW.

Zahra, S. (2005). Learning by Doing: Observing and Governing Entrepreneurial Start Ups. *Academy of Management Meeting*, PDW.

Zahra, S. (2005). Reframing International Entrepreneurship Research. AOM Caucus.

Zahra, S. (2004). What can We Learn from Entrepreneurship in Thinking about Competitive Strategy? *Decision Science Institute Meeting*, November.

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Zahra, S. (2004). Opportunities for Research & Journal Publication in Family Firm Research. *Family Firm Institute Annual Meeting*.

Zahra, S. & Charm, L. (2004). Capitalizing on the Differences in Priorities between Academic Researchers & Practitioners. *Family Firm Institute Annual Meeting*.

Zahra, S. (2004). From Improvisation to Orchestration: Fostering Corporate Entrepreneurship and Innovation. *Jönköping International Business School*, Sweden, September.

Zahra, S. (2004). Governance and Capability Building: Preliminary Findings from a Program of Longitudinal Research. *Jönköping International Business School*, Sweden, September.

Zahra, S. (2004). International New Ventures: Reflections on a Decade of Research. *Academy of International Business Studies*, Stockholm, Sweden, July 10.

Gedajlovic, E. & Zahra, S. (2004). Entrepreneurship, Organizational Learning and Capability Building: A Governance Perspective. *Academy of Management*, PDW.

Zahra, S. (2004). Lost in Translation: Writing to be rejected. *Academy of Management*.

Zahra, S. & Hayton, J. (2004). The Effect of International Venturing on Firm Performance: The Moderating Influence of Absorptive Capacity. *Academy of Management*.

Maula, M., Schildt, H., Keil, T. & Zahra, S. (2004) Value Creation and Renewal through Corporate Venturing. Meeting of the *Tekes and the Ministry of Trade and Industry of Finland*.

Zahra, S. (2004). Mode of Internationalization and New Ventures' Technological Learning: Lessons from the Chinese Market. *Academy of Management Meeting*, PDW.

Zahra, S. (2004). Mastering the Craft Side of Research. *Academy of Management*, PDW.

Hansen, C., Huse, M. & Zahra, S. (2004). What does it mean to be Independent? An Analysis of Actual Board Behavior. *European Association of Management*.

Zahra, S. (2004). Entrepreneurial Risk Taking among Family firms. *International Family Firm Research Association*. Jönköping, Sweden.

Keil, T., Maula, M. & Zahra, S. (2003). Corporate Venture Capital and Recognition of Technological Discontinuities. *Academy of Management Meeting*.

Zahra, S. (2003). Dynamic Capabilities: Coupling Entrepreneurship and Strategy. *Academy of Management Meeting*, PDW.

- Co-sponsored by the Entrepreneurship & BPS Divisions.

Zahra, S. (2003). Shared Cognition, Strategic Agenda and Governance in Entrepreneurial Startup Companies. *Academy of Management Meeting*.



## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Hayton, S., Olk, P., Zahra, S., Doz, Y. & Ring, P. (2004). Emergent versus Engineered Organizational Intersections: Environmental Triggers and the Formation Process of R&D Consortia. *Strategic Management Society Meeting*.

Zahra, S. (2003). Entrepreneurship in Family Firms: Learning at the Intersection. *Academy of Management Meeting, PDW*.

Zahra, S. (2003). Entrepreneurship and SIM: The Emergence and Role of Social Entrepreneurship. SIM Doctoral Consortium, *Academy of Management Meeting*.

Astrachan, J., Zahra, S., Sharma, S., Reynolds, P., Bygrave, W., Wittmeyer, C & Green, M. (2003). The Global Entrepreneur Monitor; Family Sponsored Ventures. *Family Business Network International Meeting, Lausanne, Switzerland*.

Zahra, S. & Hayton, J. (2003). Organizational Transitions and the Consequences of Governance: An Analysis of Start Up and Adolescent High Technology Ventures. *Bradford University Conference on Governance across the Organizational Life Cycle*.

Zahra, S. (2003). International Entrepreneurship: Central Debates and Emerging Research Issues. *Center for International Business Research/JIBS, Duke University*.

Zahra, S. (2003). Voice and Message: The Fine Art of Academic Discourse. Presentation in the Symposium on Writing for Rejection. *Academy of Management Meeting, PDW*.

Shepherd, D. & Zahra, S. (2003). From Conservatism to Entrepreneurialism: Examining the Effect of Governance on Risk Taking among Family Businesses. *Babson Conference*.

Zahra, S. & Hayton, J. (2003). The Effect of International Venturing on Firm Performance: The Moderating Influence of Absorptive Capacity. *Management Conference, Malaysia*.

Hayton, J. & Zahra, S. (2003) Venture Team Human Capital and Absorptive Capacity in High Technology New Ventures. *Conference on High Tech Industries, Nice France*.

Zahra, S. (2002). Entrepreneurial Opportunity Recognition: Intuition, Foresight and Insight and the Discovery of New Market Spaces. *Academy of Management Meeting*.

- Show Case Symposium co-sponsored by the Entrepreneurship & BPP Divisions of the Academy.

George, G., Wiklund, J. & Zahra, S. (2002). Estimating the Effects of Ownership Concentration and Shareholder Identity on Internationalization. *AOM Meeting*.

Zahra, S., Hayton, J. & Salvato, C. (2002). Family Business Culture and Corporate Entrepreneurship. *The 2nd Annual Research Conference on Theories of the Family Firm*. Philadelphia, PA: Wharton Business School.

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

George, G. & Zahra, S. (2002). Entrepreneurial Orientation and Firm Performance: Exploring the Contingent Relationship of Market Orientation in High and Low Technology Industries. *Babson Conference*.

Zahra, S. & Neubaum, D. (2002). Institutional Ownership and Corporate Social Performance: The Moderating Effect of Investment Horizons, Activism, and Coordination. *Academy of Management Meeting*.

Zahra, S. (2002). Entrepreneurship and the Process of Internationalization. *Academy of Management Meeting*, PDW.

Zahra, S. (2002). Writing for Rejection: Learning the Research Craft. *Academy of Management Meeting*, PDW.

Zahra, S. (2001). Internationalization of Family Firms: A Stewardship Perspective on the Effect of Ownership and Family Involvement. *First Annual Research Conference on Theories of the Family Firm*. Edmonton, Alberta: U. of Alberta, September 28, 2001.

Zahra, S. & Kirchof, B. (2001). The Impact of Maturity upon Firm Growth among Technology-Based New Ventures. *Babson Conference*.

Lerner, M., Kohavi, Y. & Zahra, S. (2001). The Role of Organizational and Personal Time in Promoting Intrapreneurship. *Babson Conference*.

Zahra, S., Sambharya, R. & Lee, J. (2000) Global Expansion and the Accumulation of Technological Capabilities among the World's Largest Multinationals. *Academy of Management Meeting*.

Zahra S. & Wiklund, J. (2000). Top Management Characteristics and Resource Recombination among New Ventures. *Strategic Management Society Meeting*.

George, G., Zahra, S., Wheatley, K. & Khan, R. (2000). Absorptive Capacity as a Moderator of the Relationship between alliance characteristics and company performance. *Academy of Management*.

Zahra, S. (2000). Internationalization and Corporate Entrepreneurship: Where are we and where are We Going from Here? *Strategic Management Society's Meeting*.

Katchotova, N., Jacobs, F. & Zahra, S. (2000). Discover Daewoo. *Applied Business Research Conference Proceedings*, Mexico City.

Zahra, S. (1999). Technological Resources and the Growth of High Technology Entrepreneurial Firms. *Academy of Management Meeting*.

- Co-sponsored by the BPP & Entrepreneurship Divisions.

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Zahra, S. (1999). Globalization, Entrepreneurship, and Competitiveness. *American Society for Competitiveness Annual Meeting* (Atlanta, Georgia).

- Association for Business Administration and Entrepreneurship Meeting, Atlanta, GA.

Bruch, H., Zahra, S. & Gaertner, S. (1999). Nurturing Innovation as an Organizational Competence: A Study of the Managerial Practices of German and Swiss Companies. *Strategic Management Society Meeting*.

Morris, M., Altman, W. & Zahra, S. (1999). Examining the Process of Corporate Entrepreneurship: A Multi-Country Comparison. Presented at *Babson Conference*.

Garvis, D., Zahra, S. & Ireland, D. (1998). Characteristics and Outcomes of Entrepreneurial Collaborations: The Effect of Trust. *Strategic Management Society Meeting*.

Zahra, S. (1997). Research on the International Dimensions of Corporate Entrepreneurship: Opportunities, Challenges and Rewards. Presentation at the *Academy of Management Meeting* (Joint Symp. by the Entrepreneurship and IB Divisions).

Zahra, S. (1997). The Effect of External Sources of Organizational Capabilities on New Product Activities: The Case of New Ventures. Paper Presented at the *Academy of Management Meeting* [Entrepreneurship Division].

Neubaum, D. & Zahra, S. (1997). The Effect of Foreign Equity Acquisitions on US Companies' Corporate Entrepreneurial Activities. Presentation at the *Academy of Management Meeting* (Joint Symposium: the Entrepreneurship and IB Divisions).

Zahra, S., Nielsen, A. & Bogner, W. (1997). Corporate Entrepreneurship, Knowledge and Competence. *International Council of Small Business Conference*, San Francisco, Calif.

Zahra, S. (1996). Governance and Ownership as Antecedents of Corporate Entrepreneurship. Presented in the Corporate Entrepreneurship Symposium. *USASBE Annual Meeting*.

Zahra, S., Neubaum, D. & Huse, M. (1995). The Effect of External Environment and Organizational Characteristics on Export Intensity. *Academy of Management Meeting*.

Zahra, S. & Huse, M. (1995). Do Governance and Ownership Variables Really Matter in Explaining Corporate Entrepreneurship? *Academy of Management Meeting* [Entrep. Division].

Zahra, S. (1995). Environment, Corporate Entrepreneurship and Financial Performance: A Taxonomic Approach. *U.S. Small Bus. Adm. & Entrepreneurship Meeting* (Boulder, CO).

Das, S. & Zahra, S. (1994). Technological Strategies for Global Manufacturing Companies. *Production & Operations Management Society Meeting* (Wash., DC: October).

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Zahra, S., Simon, M. & Shrader, R. (1994). Technology Strategy and Performance Differences between Corporate and Independent Ventures. *Academy of Management Meeting*.

Zahra, S. & Neubaum, D. (1993). Corporate Innovation and Performance: The Case of Leveraged Buyouts. *Academy of Management Meeting*.

Simon, M. & Zahra, S. (1993). A Model of New Venture Performance. Presented at the *Second Georgia Strategy Conference* (Athens: U. of GA), April 16.

Zahra, S. (1992). Domestic and International Strategic Focus, Technology Strategy and Company Performance. *Academy of Management Meeting*.

Zahra, S. & Zahra, P. (1992). Organizational Structure and Corporate Entrepreneurship. Presented at the *Academy of Management Meeting*.

Zahra, S., Covin, J. & Schulte, W. (1992). Global Competition and Competitive Advantage from Technological Choices. *Joint National ORSA/TIMS Meeting*.

Zahra, S. (1992). Research on Corporate Entrepreneurship: An Assessment and Reorientation. [Symposium]. *Academy of Management [Entrepreneurship Division]*.

Zahra, S. & Schulte, W. (1992). How Do Companies Integrate Strategy and Technology? Three Modes of Response to an Organizational Puzzle. *National ORSA/TIMS Meeting*.

Zahra, S. & Lim, K. (1992). Strategic Management of Technology: Research Issues and Future Directions. *Joint National ORSA/TIMS Meeting*.

Bracker, J., Zahra, S. & Methe, D. (1991). Innovation and Company Performance in the American and Japanese Electronics Industry. *Strategic Management Society Meeting*.

Zahra, S. (1991). Current Status of Research on Corporate Entrepreneurship and an Agenda for Future Empirical Studies. *Southern Management Association Meeting*.

- Co-sponsored by 3 tracks (Innovation, Small Business & OT).

Robbins, K., Pearce, J. & Zahra, S. (1991). Financial Signals of Decline and Turnaround. *Academy of Management Meeting*.

Zahra, S. & Covin, J. (1991). Empirical Relationships among Business Strategy, Technology Policy and Firm Performance. *Academy of Management Meeting*.

Lee, J., Zahra, S. & Wongtada, N. (1990). A Cross-National Examination of the Relationship between Corporate Strategy and Financial Performance. AIB.

Zahra, S., Schulte, W. Jr., Lewis, R. & Hubbard, R. Jr. (1990). Merck. *North American Case Research Association* (Orlando, FL: November).

Robbins, K. & Zahra, S. (1990). Kroger. *North American Case Research Association* (Orlando).

## PRESENTATIONS IN MEETINGS & SPECIAL PANELS (Continued)

Zahra, S. & Pearce, J. (1988). Power Relations, Board Behavior, and Company Performance. Paper at the *Academy of Management* (Anaheim, CA: August): abstracted in *Proceedings*.

Zahra, S. & Das, S. (1988). Manufacturing and Business Strategies: Linkages among the Miles-Snow Types. [Topic Table] *Decision Sciences Institute Proceedings*, 1298.

Zahra, S. & Pearce, J. (1988). Environmental and Organizational Correlates of the Performance of Porter's Strategic Types. *Academy of Management Meeting*.

Zahra, S. & Boxx, W. R. (1988). Competitive Environment, Business-Level Strategy and Performance. Paper presented at the *Academy of Management* (Anaheim, CA: August).

Floyd, S. W., Zahra, S. & Wooldridge, W. (1988). Information Technology and Financial Performance in Three Strategic Groups. *TIMS/ORSA National Joint Conference*.

Floyd, S., Zahra, S. & Wilsted, W. D. (1987). Strategy and Information Technology in Banking: Patterns and Implications for Performance. *Academy of Management Meeting*.

Zahra, S. (1986). Board of Directors' Composition, Strategy and Company Financial and Social Performance. *Academy of Management*.

Zahra, S. (1985). The Composition of Board of Directors, and Company Strategic Behavior and Performance. *National Academy of Management Meeting*.

Zahra, S. (1984). An Assessment of Portfolio Models of Strategic Choice in Multibusiness Multiproduct Firms. *Joint ORSA/TIMS Conference* (Dallas, TX).

Zahra, S. (1984). Modeling the Strategic Planning Adoption Process. *Joint ORSA/TIMS*.

Zahra, S. (1984). Incorporating Technology into Models of Strategy Formulation Processes. Presented at *Joint National ORSA/TIMS Conference* (Dallas, TX): abstracted in *Proceedings*.

Zahra, S. (1984). A Model of the Strategic Management of Technological Innovation and Change (TIC). *Joint National ORSA/TIMS Conference*.

Zahra, S., Lundstrom, W. & Zikmund, W. (1983). A Multivariate Analysis of the Determinants of Job Involvement in a Health Care Setting. *Joint National ORSA/TI*

## PUBLISHED INDUSTRY NOTES & COMPANY CASES (Continued)

Zahra, P. & Zahra, S. Merck. In L. Byars, Les Rue & Shaker A. Zahra. *Strategic Management: Concept and Applications*. Homewood, IL: Richard D. Irwin, 1996.

- Reprinted in: Jones, K. & Zahra, S. CrossLand, FSB. In J. Pearce & R. B. Robinson, Jr. *Strategic Management*, 4th ed. Homewood, IL: Irwin, 1991.
- Reprinted in:
  - Pearce & Robinson. *Cases in Strategic Management & Policy*, Irwin, 1991.
  - Montonari, Morgan & Bracker. *Cases In Strategic Management*. Dryden, 1991.

Zahra, S., Lewis, R. & Hubbard, R. Merck: Strategy Making in America's Most Admired Corporation. In Pearce & Robinson, *Strategic Management*, 4th ed. Irwin, 1991.

- Reprinted in:
  - Montonari, Morgan & Bracker. *Cases in Strategic Management*. Dryden, 1991.
  - Jennings. *Entrepreneurship: Text and Cases*. Southwest Publishers, 1994.

The following 8 industry notes and cases appeared in J. Pearce, R. B. Robinson, Jr., & S. Zahra. *An Industry Approach to Cases in Strategic Management*. Homewood, IL: Irwin, 1989.

- Reprinted in:
  - Pearce & Robinson. *Strategic Management*, 4th ed. Irwin, 1991.
  - Pearce & Robinson, *Cases in Strategic Management & Policy*, Irwin, 1991.

Zahra, S., & Pearce, J. The Microcomputer Industry.

Zahra, S., Young, J. A. & Pearce, J. COMPAQ Computer Corporation.

Zahra, S., White, G. A. & Pearce, J. AT&T in Microcomputers.

Zahra, S., Besore, C. T. & Pearce, J. Apple Computers, Inc.

Zahra, S., Pearce, J., The Aircraft Manufacturing Industry.

Zahra, S., & Hurley, D.C. & Pearce, J. Airbus Industrie.

Zahra, S., Nalepa, G. & Pearce, J. McDonnell Douglas Corporation.

Zahra, S., Denton, F. R. & Pearce, J. Beech Aircraft Corporation.

Zahra, S., Odabas S., & Pearce, J. The Cable Television Industry. In Pearce, Robinson & Zahra. *An Industry Approach to Cases in Strategic Management*. Irwin, 1989.

Zahra, S., Odabas, S., & Pearce, J. Tele-Communications, Inc. In Pearce, Robinson & Zahra. *An Industry Approach to Cases in Strategic Management*. Irwin, 1989.

## **PUBLISHED INDUSTRY NOTES & COMPANY CASES (Continued)**

K. Robbins, K. & Zahra, S. Kroger Corporation. In F. David, *Strategic Management*, 2<sup>nd</sup> Ed. Columbus, Ohio: Merrill Pub. Company; 1989, 501-526.

- Reprinted in:
  - F. David. *Cases in Strategic Management*, 2nd ed. Merrill, 1989, 178-198.
  - S. Cetro & J. Peer. *Strategic Management*, 2nd ed. McGraw-Hill, 963-984.

## **RESEARCH SEMINAR PRESENTATIONS**

- Athens Economics & Business University, Greece (2010).
- Babson College (2002, 2003, 2004).
- Boston University (2003).
- Carlos III University, Madrid, Spain (2007, 2015).
- Case Western Reserve University (1999).
- Cleveland State University (2004).
- Copenhagen Business School (2003, 2004, 2007, 2014).
- Edinburgh University, UK (2015).
- Entrepreneurship Forum, Stockholm, Sweden, 2014.
- European Business School, Germany (2005).
- ESADE, Barcelona, Spain (2009; 2014).
- Georgia State University (1995, 1999).
- Georgia Tech (2000).
- Groupe ESC-Grenoble, France (1998, 1999).
- HEC, Montreal, Canada (2006, 2011).
- Hong Kong Baptist University (1997).
- Industrial Economics Institute, Stockholm, Sweden (2014).
- Illinois State University (1981).
- Jilin University, China (2012; 2018).
- Jönköping U., Sweden, (7 presentations between 1998 & 2004, 2 in 2012, 2014).
- Kent State University (1984).
- Lund University, Sweden (2003, 2005, 2014).
- Ministry of Enterprises, Stockholm, Sweden (2014).
- New York University (2000).
- Northeastern University (2004).
- Norwegian School of Management (2000, 2003).
- Oklahoma State University (1984).
- Old Dominion University (1981, 82, 83 & 84).
- Ohio State University, Lally-Darden-Fischer (2005).
- Poznan U. of Economics, Poland (1996).
- Regional University of Blumenau - FURB, Brazil (2012).
- Rice University (2008).
- Rutgers University, Newark (1996).
- Rutgers University, Camden (2002).
- Stockholm School of Economics (2003).
- Syracuse University (1999, 2009).

## RESEARCH PRESENTATIONS (Continued)

- Swedish Entrepreneurship Forum, Stockholm (2014).
- Technical University Dortmund, Germany (2015).
- Texas A&M U., Bush School of Government & Public Policy (2003).
- Texas Christian U. (2007).
- Tongji University, China (2018).
- U. Pablo de Olavide, Seville, Spain (2005, 2011).
- University of Bergamo (2010, 2014).
- University of California, Los Angeles (2012).
- University of California, Riverside (2006).
- U. of Central Florida (2002).
- U. of Connecticut (2008).
- U. of Georgia (1998).
- U. of Minnesota (2006, 2008, 2009, 2010, 2011, 15-PhD, 16 research impact).
- U. of Oklahoma (2002).
- U. of Strathclyde (2004).
- U. of Texas, Arlington (2008).
- U. of Texas, Dallas (2004).
- U. Of Texas, San Antonio (2015, Scheduled).
- U. of Twente, Netherlands (2006, 2008, 2010, 2011).
- U of Missouri, Columbia (2012).
- U. of Quebec in Montréal (2008).
- U. of Washington (2003).
- Uppsala University (2 in 2012).
- Vinnona (Swedish national agency for innovation), Stockholm (2014).
- Washington State University (2008).

## MEDIA INTERVIEWS, MENTIONS & ARTICLES

- Founders make great CEOs. Here's why. *USA Today* (online) March 30, 2016.
- Profile: Shaker Zahra (in Swedish, published by ESBRI), 2014.
- Gent: Interview (March 2014), English & Dutch.
- "Entrepreneurship as knowledge: an interview of Shaker A. Zahra", Kathleen Randerson, *Revue de l'Entrepreneuriat* vol.11, N°2, 2012.
- Jilin University TV (Oct 2012), featured.
- *Ensino Superior* [Brazil, Portuguese], Interview "Ciclo Virtuoso" [Virtuous Cycle] May 2012: 14-17.
- The best entrepreneurship research is yet to be written: an interview with Alain Fayolle and Shaker A. Zahra", Kathleen Randerson, Cristina Bettinelli, *International Journal of Entrepreneurship and Small Business*, 2012, vol.17(2), p. 264 – 272.
- Globe & Mail (Canada), 2010.
- US Fed News, February 21, 2008.
- Diario De Sevilla 17/09/2007 [Http://Www.Upo.Es/Diario/2007/1221.Htm](http://Www.Upo.Es/Diario/2007/1221.Htm).
- Universia 17/09/2007  
[http://www.universia.es/html\\_estatico/portada/actualidad/noticia\\_actualidad/param/noticia/jehid.html](http://www.universia.es/html_estatico/portada/actualidad/noticia_actualidad/param/noticia/jehid.html).



## MEDIA INTERVIEWS, MENTIONS & ARTICLES (Continued)

- La Región Internacional 16/09/2007:  
<http://www.laregioninternacional.com/noticia/5473/Sevilla.-/Zahra>.
- El Caribe 09/12/2007:  
[http://www.elcaribecdn.com/articulo\\_caribe.aspx?id=147028&guid=9A20C37B6F0C49BDA61046EDFD506E62&Seccion=12](http://www.elcaribecdn.com/articulo_caribe.aspx?id=147028&guid=9A20C37B6F0C49BDA61046EDFD506E62&Seccion=12).
- Prensa Universidad Pablo De Olavide 21/12/2007:  
<http://www.upo.es/diario/2007/1221.htm>.
- Small Rimes (October 5, 2007).
- US States News, June 7, 2007.
- US States News, November 3, 2006.
- Borsen (Denmark), March 11, 2005.
- U.S. Newswire, March 4, 2005.
- Borsen (Denmark), January 14, 2005.
- *www.talentscotland.com* (June 2, 2004).
- *Offshore Outsourcing World*, April 19, 2004 [online].
- *Jonkoping Posten*, September 17 & 19, 2004.
- *New York Times*, Jan 1, 2004, interview about internationalization of new ventures.
- *Indianapolis Star* (Jan 5, 2004) [on line] [reprint of New York Times].
- *Glasgow Business Guide* (2004) [online].
- *The Scotman* (June 3, 2004).
- *Inc.* (February, 2004).
- *Business Wire* (March 26, 2003).
- *Hispanic PR Wire* (March 26, 2003).
- *Manager Magazine*, an article by Jochen and Zahra on entrepreneurship education in the US (in German), on line edition, February 2004.
- *Entré*, V. 2, 2003, pp. 6-7, interview, internationalization of new ventures (in Swedish)
- *Scotland on Sunday*, September 2, 2003.
- *AltAssets*, May 2003 [on line].
- Radio (Ch. 4), Jonkoping, Sweden, interview about boards & performance; 4/15/96.
- *Jonkopings-Posten* (Sweden), interview about boards of directors, April 16, 1996; p. 12.
- *J. of Business Strategy*, July 1995, p. 9. (Study commissioned by Boyden/Zay, Atlanta, GA).
- WXIA-11 TV (Atlanta, GA), Bill Liss's Daily Bus. Segment (1-31-95): boards of directors.
- *Management International Perspective* (Jan 15, 1994), interview about strategic leadership.
- *Cincinnati Inquirer* (1994), corporate restructuring.
- *Kentucky Inquirer* (1994), corporate restructuring [Reprint].
- *Philadelphia Inquirer* (1990), interview about the future of AT&T in the PC industry.
- *Richmond Times - Dispatch*. Richmond, Va.: Sep 18, 1989, p. B-17.
- *Oxford Eagle, MS* (1981), article about the social effects of new technology.
- *Oxford Eagle, MS* (1980), article about changes in Egyptian economic policies.
- *Business Week*, January 28, 1980, p. 9 (Readers Report)

## FUNDED COMPETITIVE GRANTS/RESEARCH

### Externally Funded Grants

- Riksbankens Jubileumsfond, Sweden (4 years, 2012-2016). Project title: Back to the environment—Exploring the differential and contingent effects of the industry knowledge base on the survival and growth of new ventures (PI: Lucia Naldi), €90000.
- Spanish Ministry of Education (3 years, 2013-2016). Project title: *Exploring the Dynamics of the Strategic Repertoires of New Ventures*. €25000.
- Spanish Ministry of Education (3 years, 2009-2011), €180000.
- VW Foundation, Innovation in the US and Germany (PI: Mike Frese), €340000.
- SSHRC, Canada, Exploration and Exploitation through Corporate Venturing (PI: Thomas Keil), \$72730, 2006.
- Research Grant, Singapore Management University [PI: Young Rock Choi], 2005.
- Kauffman Foundation, Kansas City, Doctoral Consortium at Babson, 2004, \$25000.
- European Research Council, Entrepreneurship in Multinational Subsidiaries (PIs: Dimitriou & Young), 2003-2005.
- Research Programme for Advanced Technology Policy of the Ministry of Trade & Industry, Finland (PIs: Maula & Keil), \$250000 for the 2003-2005 period to continue Research on global venturing.
- Finnish Academy, the LIKE Program, “Born Globals: Strategies, Processes & Knowledge.” [PI: Erkkö Autio], “Leveraging Knowledge for Early, Rapid Globalization, [PIs: Luostarinen & Autio], approx. US \$400,000 over three years.
- Finnish Academy “Venture Capital” [PIs: Keil & Maula], \$200,000 over two-years.
- Zay & Boyden Executive Recruiting (Atlanta, GA), 1996.
- Center for Entrepreneurial Studies, NYU, Bracker & Zahra, 1991.
- Planning Research Corporation Grant [Fairfax, VA].
- GE (TV Division), Portsmouth, VA, 1984.
- Norfolk General Hospital, VA, 1983.
- Mohasco Corp., MS, 1981-82.
- Rockwell International, MS, 1981-82.

### Internally-Funded Grants

- Carlson School, U of Minnesota, Sustainability Fund, \$33,900 (2015).
- Carlson School, U of Minnesota, Dean Small Research Grant, \$10000 (2013).
- Carlson School, University of Minnesota, Carlson Global Institute (2013).
- University of Minnesota, Center for Integrative Leadership, \$85000 (with HHI).
- Galvin Center at Babson, 2003-05.
- Mentor Grant, GSU 2001-2002.
- College of Business, GSU [10 Competitive Teaching Grants, 92-2001], about \$50,000.
- Ramsey Chair of Private Enterprise, Georgia State U. (1995-98).
- Beebe Institute, Georgia State U. (multiple small grants 1995-1999).
- Zwerner Chair in Entrepreneurship, GSU (2 grants, 1995, 1996).

### **Internally Funded Grants (Continued)**

- George Mason University, Graduate School, 1989.
- George Mason U., Competitive University Research Grant, 1988/9.
- Dean of the School of Business, George Mason U., Research Grant, 1988.
- Research Foundation, Old Dominion U., Competitive Summer Grant, 1985.
- Old Dominion U., Bureau of Research (Multiple grants, 1982-1986.
- U. of Mississippi, Bureau of Business & Economic Research, 1981.
- U. of Mississippi, Graduate School, 1980, 1981.

## TEACHING

### GRADUATE AND UNDERGRADUATE COURSES TAUGHT

EMBA	MBA/MS	Undergraduate
<ul style="list-style-type: none"> <li>• Strategic Management</li> <li>• Strategic Leadership and Change</li> <li>• Technological Innovation</li> </ul>	<ul style="list-style-type: none"> <li>• Entrepreneurship</li> <li>• Corporate Venturing</li> <li>• Tech Entrepreneurship</li> <li>• Tech Commercialization</li> <li>• New Venture Creation</li> <li>• Innovation</li> <li>• Tech &amp; Global Competition</li> <li>• Strategic Management</li> <li>• Competitive Analysis</li> <li>• Global Strategy</li> </ul>	<ul style="list-style-type: none"> <li>• Entrepreneurship</li> <li>• New Venture Creation</li> <li>• Strategic Management</li> <li>• International Management</li> <li>• Comparative Management</li> <li>• Organizational Theory</li> <li>• Principles of Management</li> </ul>

### PH.D. TEACHING, SUPERVISION & MENTORING

#### Ph.D. Seminars Taught

- Entrepreneurship (8 times)
- Technological Innovation (twice)
- Global Strategy (7 times)
- Industry & Competitive Analysis (twice)
- Competitive Strategy (3 times)
- Foundations of Strategy (4 times)

#### DBA: CARLSON/Tsinghua: 7 students

#### Coordination of Ph.D. Consortia

Academy of Management, Entrepreneurship Division

- Chair, 2003
- Co-chair, 2002

Babson Doctoral Consortium

- Chair, 2003, 2005
- Co-Chair, 2001

Annual High Tech Small Firms Conference, Netherlands, May 2008. Ibero-American

## **PH.D. TEACHING, SUPERVISION & MENTORING (Continued)**

Society, Dominican Republic, 2007.

International Doctoral Seminar, G-Forum

- Berlin, Germany, 2006
- Aachen, Germany, 2007

### **Instructor in Doctoral Consortia**

Academy of Management:

- Israel Strategy Conference, 2017
- Entrepreneurship Division: 2001-2009, 2015, 2016,17
- New PhD Students, all AOM, 2007.
- Social Issues, 2003.
- Technology & Innovation Management, 2007,2017.
- International Management, 2007.
- Annual High Technology Small Firms Conference, U of Twente, May 2005.
- Babson Doctoral Consortium, 2001, 2002, 2003, 2004, 2005.
- Administrative Science Association of Canada (ASAC), 2006.
- Iberoamerican Management Association, 2007.
- International Family Enterprise Research Academy (IFERA), 2007.
- International Entrepreneurship Workshop, GSU/GT/UMN, 2000, 2006.
- International Doctoral Seminar, G-Forum (Germany), 2006, 2007.
- Southern Management Association, 2002, 2004.

### **University-Based Workshops**

- Boston University, 2003.
- Cleveland State University, 2004.
- Edinburgh University, 2015.
- EM-Lyon, 2010.
- European Business School, Germany, 2006.
- Gent University, Belgium, 2015.
- Georgia State U., College of Business, 2002
- Jilin University, 2012, 2018.
- Jönköping International Business School, 2004, 2012.
- Norwegian School of Management, 2003.
- Shanghai Jiao Tong University, 2018.
- Shanghai University of Finance & Economics, 2018
- Stockholm School of Management, 2003.
- Technical University-Dortmund (Germany), 2015.
- Tianjin University of Finance & Economics, 2018.
- Tongji University, 2018
- U of Giessen, Germany, 2007.
- University of Twente, 2008, 2011.

**PH.D. TEACHING, SUPERVISION & MENTORING (Continued)**

– Uppsala University, 2012.

## **PH.D. TEACHING, SUPERVISION & MENTORING (Continued)**

### **Guest Speaker in Doctoral Seminars**

- Boston University, 2004.
- City University of London, 2015 (by skype).
- University of Minnesota, 2014.

### **Instructor in Junior/New Faculty Consortia**

Academy of Management:

- Entrepreneurship Division: 1999, 2000, 2001, 2005, 200, 2016, 2017
- Academy of International Business, 2018..
- International Management, 2007, 2009
- Technology & Innovation Management, 2007.
- Academy of International Business, 2006.
- Strategic Management Society, 2007.

## **PH.D. STUDENT SUPERVISION**

### **Advisor/Co-Advisor (Year of Graduation):**

- Mahnaz Nobakht, in progress
- Gloria Charao Ferrira, 2017.
- Giuseppe Griaco, 2017.
- Sarah Park, 2014.
- Runping Guo, 2015.
- Liman Zhao, 2014.
- Nachiket Bhawe , 2012
- Ingrid H. E. Roaldsen, in progress.
- Sondos Abdel-Gawad, 2012.
- Changyi Zhao, 2009.
- Ubaldo Macchitella, 2009.
- Lucia Naldi, 2008.
- Alex McKelvi, 2007.
- Barbara Larrante, 2007.
- Els Van De Velde, 2006.
- Patrick Kreiser, 2004.
- Sahar Morsy, 2004.
- James C. Hayton, 2002.
- Dennis Garvis, 2000.
- Donald O. Neubuam, 1998.

## PH.D. TEACHING, SUPERVISION & MENTORING (Continued)

### Chair:

- GuiDeng Say, in progress
- Cameron Miller, 2017.
- Mazhar Islam, 2011.
- Carla Pavone, 2009.
- Jaume Villanueva, 2012.

### Thesis Committee Member

- Shelly Lev Koren
- Ine Paeleman, 2015.
- Ameeta Goyal, 2014.
- Kathleen Randerson, 2012.
- Sebastiaan van Doorn, 2012.
- Tiago Ratinho, 2011.
- Jacob M. Short, 2010.
- Christopher Welter, 2011.
- David Noble, 2011.
- Juan Shan, 2010.
- Paul Kirwan, 2009.
- Ting Ren, 2009.
- Johnben Loy, 2010.
- M. Ehrenhard, 2009.
- Joris Heuven, 2009.
- Sophie Violeaux , 2008.
- Anna Lamin, 2007.
- Karoline Bromose, 2007.
- Danial Ivanov, 2007.
- J. Kraaijenbrink, 2006.
- Yi Yang, 2006.
- Martina Musteen , 2006.
- Sergey Anokhin, 2005.
- M. Van Der Veen, 2005.
- Scott Newbert, 2004.
- Victoria Miller, 2004.
- Frank Xie, 2003.
- Jeff McMullen, 2003.
- Natalia Katchotova, 2002.
- Sungwoo Jung, 2002.
- Ashley Bush, 2001.
- Peggy Cloninger, 2000.
- Stefan Gartner, 2000.
- David Gefen, 1999.
- Panakaj Saksena, 1997.



## **PH.D. TEACHING, SUPERVISION & MENTORING (Continued)**

- Grady Wade, 1996.
- Julie Sneath, 1996.
- Sonjia Calado, 1994.
- Ralph Rector, 1994.
- C. Lee, 1994.
- Sang H. Kim, 1993.

### **Opponent/ Examiner**

- Majid Ghorbani, 2012.
- Susan Hill, 2008.
- Tapio Ranta, 2005.
- S. Prashantham, 2005.
- Lance Newey, 2005.
- Hameida Parker, 2004.
- Oana Branzei, 2004.
- Francois Therin, 2004.
- Jonas Gabrielsson, 2003.
- Thomas Keil, 2000.
- Johan Wiklund, 1998.
- C. Glodberg, 1994.
- D. Allen, 1994.
- J. Reiner, 1993.
- K.Barksdale, 1993

## **EXECUTIVE DEVELOPMENT & OUTREACH PROGRAMS**

- Executive Development, Chinese Executives, China Center. U. of Minnesota, April 2016.
- Entrepreneurship and Economic Development, Holmes Entrepreneurship Center, U. of Minnesota, February 2016.
- Executive Development, Jilin University, October 2012.
- Venture Lab, University of Twente, 2010.
- Executive Education, University of Twente, 2010.
- 3M Tech Commercialization, CSOM, U of Minnesota, 2007.
- U. of Minnesota, CSOM, Minnesota Management Program, 2007.
- 3M Tech Commercialization, CSOM, U of Minnesota, 2006.
- University of California, Riverside, 2006 (Angel Funding).
- Seaquest Corp., Supply Role in Innovation, Chicago, 2007.
- Seaquest Closures Strategic Planning, U. of MN, 2006 [innovation].
- Senior Executives, Gent University, Belgium, Sept 2006.
- HRM senior managers' Quorum, U of Minnesota, July 2006 [Innovation].
- U. of Michigan, Davidson Institute, Morocco, April 2005 [Entrepreneurship].
- National Association for Arab Professionals, Boston, Sept 2004 [Business Creation].
- Family Business Forum, Concordia U, Montreal, Canada, June 17, 2004 [Risk Taking].
- Babson College, June 14, 2004 [Corporate Entrepreneurship].
- Management One, Calgary, Canada, 2002.

## EXECUTIVE DEVELOPMENT & OUTREACH PROGRAMS (Continued)

- Babson College (February 2004) [Learning by Innovating].
- Nokia New Venture Group, March 29, 2004 [Corporate Venturing].
- Technology Entrepreneurship Center, Drexel U., March 2004.
- Innovation Management Forum, Stockholm, Sweden, 2003.
- Center of Entrepreneurship and Entrepreneurs, Bocconi University, Italy, 2003-4.
- Babson College (November 2003) [Learning in Corporate Entrepreneurship].
- Babson College (March 2003) [Managing the Politics of Corporate Transformation].
- Raymond Foundation, Family Firm & Innovation, 2003.
- Norwegian School of Mgt, Norway, 2003 [Innovation & Governance].
- Babson College (Miami, FL), March 2003 [Global Entrepreneurship].
- Babson Corporate Entrepreneurship Program, April, 2003.
- United Nations (UN), April 2003 [Entrepreneurship & Family business].
- Global Entrepreneurship Monitor (GEM), Family Business, 2003.
- Alcan Aluminum Corp. (Cambridge Tech Center; Cambridge MA), 1994.
- Academy of International Bus, Atlanta, 2001 [Emerging Economies].
- Georgia Tech, Managing Tech Innovation (Executive Workshop), 2001.
- Georgia State U., French Executives, 2001 [Strategy for MNCs].
- Georgia State U., Brazilian Exec., 2001 [Organizational Transformation].
- Georgia State U., French Exec, 2000 [Global Strategy and Learning].
- Georgia State U., Business-to-Bus Roundtable, 1998 [Competitive Intelligence].
- Georgia State U., EMBA, 2000-2002.
- Georgia State U., Global eManagement (GEM) Program, 2000-2002.
- Georgia Tech, Executive MS in Tech Management, 2000-2.
- IB Academy of Georgia, 1999 & 2001 [Knowledge in the Global Economy].
- U. of Miami of Ohio, Entrepreneurship Center, 1999 [Corp Entrepreneurship].
- Human Development Foundation's Board of Directors (Boston, MA), 1997.
- American Newspaper Publishers Association (ANPA):
- Advanced Leadership in Circulation (3 days; Alexandria, VA).
- Advanced Leadership in Advertising (3 days, San Francisco, CA).
- Management Development Workshop (3 days, St. Louis, MO).
- Advanced Leadership in Advertising (2 days; Chicago, IL).
- Leadership in the Newsroom Workshop (3 days, Chicago, IL).
- Leadership in the Newsroom Workshop (3 days, Philadelphia, PA).
- Management Development workshop (3 days, Orlando, FL).
- GE, Portsmouth, VA, 1982-83.
- Norfolk General Hospital, VA, 1982-1985.
- Chesapeake General Hospital, VA, 1983-1985.
- Veterans' Administration Hospital in Hampton, VA, 1983-85.
- Dover Elevator, Memphis, TN, 1981-83.
- Old Dominion U., Quality Circles & Working Life Workshop, 1982.
- Holey Carburetor, Division of Colt Industries, Water Valley, MS, 1981.
- U. of Mississippi, International Paper Company Program, 1981, 1982.

## TEACHING: PROGRAM & CURRICULUM DEVELOPMENT

**Member.** Participated in developing the MS degree curriculum in entrepreneurship at Georgia State University (2000-2001).

**Member.** The development of the GSU entrepreneurship roundtable (1999-2000).

**Judge.** Case Plan Competition:

- Babson College, 2003, 2005.
- Georgia State University, 2002.

**Member of Steering Committee.** Participated in planning the strategic direction of the Herman Russell Entrepreneurship Center at Georgia State U. (1999-2002).

**Chair.** Led the academic board of the Center for Technological Entrepreneurship, ESC-Grenoble (France) in identifying the mission and scope of the center. Also, identified undergraduate and graduate classes to be covered (1999-2002).

**Member** of Zewrner Chair in Entrepreneurship & Family Business Committee. 1994-98.

**Member.** Participated in developing the e-Commerce MBA degree, GSU, 1997.

**Chair.** Led and coordinated the development of an MBA track in tech management at George Mason University (1990-1992).

**Associate (Academic) Director of Small Business Institute,** George Mason University. Managed student case development in entrepreneurship classes. Worked with administrative director on company selection and recruitment. Coordinated interactions with the business community and the small business administration.

**Member.** Participated in the revision of the MBA program, GMU, 1991-92.

**Chair.** Led the revision of the MBA Management courses, ODU, 1986. Oversaw the process of course revision & approval. Coordinated with other departments.

**Member.** Participated in the overall revision of the MBA program, ODU, 1985-6.

**Member.** Participated in the development of the DBA program at ODU, 1985.

**Member.** Participated in revising the undergraduate management courses at:

- George Mason University, 1988-1991.
- Old Dominion University, 1984.

## PROFESSIONAL SERVICE: INTERNAL INSTITUTIONAL SERVICE

### UNIVERSITY OF MINNESOTA

Member	Reading Review Committee, Full Prof promotion, 2017
Chair	4th year associate professor review committee, 2009-2010, 2014, 2016.
Member	Department Compensation Evaluation, 2007, 2009, 2015, 2016.
Member	Dept. P&T committee, 2014-15.
Member	Carlson School-wide Committee on Appointment of New Endowed Chair & Professor Holders, 2008, 2010.
Chair	Carlson Enterprise Review Committee, 2009.
Member	P&T Research Reading Committee, 2009.
Member	Post-Tenure Review Policy Committee, 2009.
Chair	Faculty Search Committee, Corporate Responsibility Chair, 2007-8.
Chair	Full Professor Promotion Committee, 2008.
Member	Faculty Search Committee, H. Humphrey Institute, 2007-8.
Member	SMO Dept. Compensation Committee, 2008.
Member	Advisory Board, Gary Holmes Center for Entrepreneurship, 2007-present.
Co-Chair	Search Committee, Exec Director, Center for Integrative Leadership, 2007.
Member	Carlson Chair in entrepreneurship 5-year faculty review, 2006.
Co-Chair	Center for Integrative Leadership, 2005-2006.
Member	Steering Committee, Center for Integrative Leadership, 2005-2007.
Member	Recruiting Committee, Strategic Management Dept., 2005-06; 06/07.
Member	Ph.D. Committee, 2005-2007; 2008; 2009, 2010.

### BABSON COLLEGE

Member	Core Ph.D. Degree Development Group, 2004-2005.
Member	Innovation & Corporate Entrepreneurship Research Center, 2005.
Member	Advisory Council, STEP Program, Family Entrepreneurship Institute, 2005.
Chair	Ph.D. Program (Exploration) Faculty Committee, 2002-2004.
Member	Entrepreneurship Intensity Track Selection Committee, 2004.
Member	Electives Redesign Committee, 2003-2004.
Judge	Faculty Grants, 2002.
Member	Corporate Entrepreneurship Program Committee, 2003.
Co-Organizer	Workshop on Academic Publishing, 2003.

### GEORGIA STATE UNIVERSITY

Member	College of Business, Long Range Planning Committee, 2002.
Member	eCommerce Institute Ph.D. Admissions Committee, 2002.
Member	eCommerce Institute Ph.D. P&T Ad Hoc Committee, 2002.
Member	eCommerce Institute Ph.D. Recruiting Committee, 2002.
Member	Associate Dean for Academic Prog. Search Committee, 2001.
Member	P&T Committee, International Business Institute, 2001.
Director	College-wide Program assessment, College of Business, 1998-2000.

## **PROFESSIONAL SERVICE: INTERNAL INSTITUTIONAL SERVICE (Continued)**

Coordinator Strategic Management Ph.D. Program, 1992-96 & 1997-2001.

## **GEORGIA STATE UNIVERSITY (Continued)**

Member Dept. of Management Ph.D. Committee, 1992-2002.  
Member Senate Subcommittee on Program Assessment, 1998-99.  
Member P&T Committee, Management Dept., 1994-2001.  
Chair IB & Strategy Faculty Search Committee, 1997-98.  
Coordinator Faculty Seminar Series, Management Department, 1998, 1999.  
Member Strategic Management Faculty Search Committee, 1997, 2001.  
Chair Strategy Faculty Search Committee, 1993-94; 1994-95.  
Chair Committee on Dept. Target Journal Publication List, 1995-96.  
Member Dept. Chair Search Committee, Decision Sciences Dept., 95-96.  
Member College of Bus. Long Range Planning Committee, 1993-94.  
Member Strategic Management Faculty Search Committee, 92-93, 1999.  
Member Zwerner Chair in Entrepreneurship Search Committee, 92-93.  
Associate The Beebe Institute Faculty, 1992-97.  
Member Management Dept., Ph.D. Prog. Assessment Committee, 1993-1995.  
Associate Center for Industrial & Business Marketing, 1997-present.  
Member College of Business, Ph.D. Prog. Evaluation Committee, 1994.  
Member Ph.D. Students' Research Award Committee, 1994.

## **GEORGE MASON UNIVERSITY**

Advisor Small Business Institute, School of Business, 1989-91.  
Member Faculty Search Committee, Program on Org. Learning, 1992.  
Member Undergraduate Outcome Assessment Committee, 1991-92.  
Member Strategy Faculty Recruiting Committee, 1988-89; 1990-91.  
Chair Strategic Management Recruiting Committee, 1987-88; 1989-90.  
Member Undergraduate Committee, 1989-90; 1990-91.

## **OLD DOMINION UNIVERSITY**

Member Research and Publication Committee, 1983-84.  
Member University Faculty Senate, 1983-84.  
Member Graduate Policy Committee, School of Business, 1984-86.  
Member The Computing Committee, 1982-84; 1986-87.  
Member Committee on Human Subjects in Research, 1982-84.  
Coordinator The Faculty Seminar Series, 1983-84.  
Member The Undergraduate Curriculum Committee, 1984.  
Chair Business Policy/Strategy Recruiting Committee, 1983-84.

## **SERVICE FOR PROFESSIONAL ORGANIZATIONS**

### **Academy of International Business**

- Track Chair, International Entrepreneurship, July 2007.
- Instructor, Paper Development Workshop (Entrepreneurship), July 2005.
- Instructor, Publication Development Workshop (New Ventures), July 10, 2004.

### **Academy of Management**

#### **All Academy**

- Editor Selection Committee, *Academy of Management Executive*, 1998.
- Blue Ribbon Panel on the Future of Management Education, 1997.
- Co-Chair, *AME & UNC-Chapel Hill Competitiveness Conf.*, 1997.

#### **Entrepreneurship Division:**

- Past Chair, 2007-2008.
- Chair, 2006-2007.
- Chair Elect, 2005-6.
- Heizer Award Selection Committee Chair, 2006.
- Program Chair, 2005.
- Chair of Professional Development Workshops (PDWs), 2004.
- Coordinator, Doctoral Consortium, 2003.
- Chair, Research Committee, 2002-2004.
- Co-Coordinator, Doctoral Consortium, 2002.
- Member, Award Committee, 2002, 2003.
- Member, Research Committee, 2001-2003.
- Judge, Mentor Award, 2008.
- Judge, Heizer Dissertation Awards, 1996.
- Faculty, Doctoral Consortium Faculty, 2001, 2002-2010.
- Faculty, New Faculty Consortium, 1999, 2000, 2001, 2005, 2006.
- Southern Regional Liaison Representative, 1987-1989.

#### **Business Policy and Planning Division:**

- Research Committee, 1998-2000.
- Southern Regional Liaison, 1989-1991.

### **Academy of Management**

#### **Technology & Innovation Management Division**

- Judge, Best Paper Committee, 2007.
- Research Committee, 1992-94.
- Liaison, Southern Region, 1990-91.

## **INTERNATIONAL SERVICE ACTIVITIES**

### **American Society for Competitiveness**

- Chair, National Program, 1996.
- Board of Governors, 1990; 1996-1998.

### **Babson-Kauffman Entrepreneurship Research Conference**

- Director, 2003-2005.
- Program Committee and Board Member, Regional Conference in Australia, 2004.

### **Decision Sciences Institute (DSI)**

- Track Chair, Strategy & Entrepreneurship, 2004.
- Publication Committee, 1992-94.

### **Kauffman Foundation for Entrepreneurship Research**

- Junior Faculty Achievement Grants, 2009, 2011, 2012.
- Doctoral Thesis Grants, 2003, 2010, 2011, 2012.

### **Society for Entrepreneurship Scholars (SES)**

- Executive Committee & Founding Member, 2003-present

### **Southern Management Association (SMA)**

- Board of Governors, 2002-2005 (elected).
- Finance Committee, 2004-2005.
- *Journal of Management* Editor Selection Committee, 2003-2004.
- *Journal of Management* Best Paper Selection Committee, 2002.
- Faculty, *Journal of Management* Theory Workshop, 2003.
- Judge, Best Paper Award, 2003.
- Distinguished Paper Selection Panel Member, 2000.
- Track Chair, Strategic Management, 1998.
- Track Chair, International & Organizational Theory, 1989.
- Track Chair, Social Issues, 1988.

### **South-Eastern Institute for Management Science**

- Chair, Organizational Analysis Track, 1986.

### **Strategic Management Society**

- SMS Special Conference Committee-Banff, 2017: Organizing committee.
- Program Review Committee, 2003, 2007, 2009.
- Session Chair (2003, 2005, 2008, 2011, 2012, 2016[2]); 2017 (Banff)
- Interest Group annual program co-organizer (1999).
- Paper award committee member (1999, 2003).
- SMS IAMENA Cambridge Workshop, faculty member (2015).

## **INTERNATIONAL SERVICE ACTIVITIES (Continued)**

- ICIE Conference, Advisory Committee (2012-now).
- Ethics & Sustainability Conference, Advisory Committee (2012-now).
- Advisory Board Member, HEC, Paris Entrepreneurship Center, 2010-present.
- Research Committee, IACMR, 2010-12.
- Advisory Committee, Family Bus Research Handbook by Melin et al., 2010-12.
- Program Committee, IACMR, 2010.
- Scientific Committee, Entrepreneurship Center, HEC-Paris, 2010.
- Program Committee, Global Conference on Entrep. & Tech Innovation, India, 2009.
- Advisory Committee, Euro Conference on Entrepreneurship, 2007-2010.
- Advisory Board, NYU Social Entrepreneurship, Advisory Board, 2009.
- Tsinghua University, China, Entrepreneurship & Innovation, 2008-2014.
- Reviewer, Fonds de la Recherche Scientifique – FNRS, Belgium, 2009.
- Reviewer, Research Council of Norway, Innovation Grants, 2003.
- Reviewer, Hong Kong Science and Technology Grants, 2001.

## **REVIEWER FOR PROFESSIONAL ORGANIZATIONS/SOCIETIES**

### **Academy of Management**

- Entrepreneurship Division: 1989-1991, 2003.
- Business Policy: 1987-93; 1996; 1997, 2003. Also, Case Critique, 1996.
- Human Resource Management: 1994, 1996.
- Social Issues Division: 1994, 1996.
- Technology & Innovation Division: 1990-1993.

### **Decision Sciences Institute**

- Strategic Management, 1987, 1989, 1992, 1994.
- Quality & Productivity Management, 1993.
- Technology Management, 1993.
- International Business Track, 1995.

### **Southern Management Association**

- Strategic Management, 1983-1986; 1988, 1990, 1992, 1994, 1995. Organization Theory & International Management, 1989-1991. Entrepreneurship Track, Reviewer, 1990.
- Innovation and R&D Track, 1991, 1992.
- Social Issues Track, 1993, 1994.
- Research Methods & Quality, 1993.
- Eastern Academy of Management, Strategic Management, 1987, 1988, 1992.
- American Society for Competitiveness, 1994, 1995, 1996.
- British Academy of Management, 1992.
- Employee Rights and Responsibilities Council, Strategic Management, 1984.
- International Council for Small Business (ICSB), 1989, 1990.
- MW Institute for Decision Sciences, Management/Policy, 1986, 1987, 1989.
- NE Institute for Decision Sciences, Management/Policy, 1984, 1986, 1987.
- Southern Marketing Association, Marketing Management Track, 1986.
- SW Academy of Management, Strategic Management, 1993.
- Western Decision Sciences Institute, 1989.



## REVIEWER FOR PUBLISHERS

Addison - Wesley; Allyn & Bacon; Harper & Row; Howarth; Oxford U. Press; Prentice-Hall; Sage; Elger.

## SESSION CHAIR

Academy of Management, 1988-2013, 23 sessions.  
Academy of International Business (AIB), 1994, 95, 2007.  
American Society for Competitiveness, 1996, 1997.  
Association of Chinese Management Research, 2008.  
Babson Conference (BKERC):2003, 2004, 2005.  
Decision Sciences Institute, 1987, 2004.  
Eastern Academy of Management, 1992.  
High Technology Connections, 2007.  
International Entrepreneurship Workshop, 2002, 2005, 2007.  
International Council of Small Business, 1997(2 sessions).  
Northeastern U. Governance Conference, 2003.  
ORSA/TIMS, 1992.  
Robert Miles Conference, 1995.  
Southeastern Decision Sciences Institute, 1990.  
Southern Management Association, 1983, 84, 91, 93, 97 (2 sessions), 2003.  
Strategic Management Society, 2000, 2016 (2 sessions)  
US Association of Small Bus & Entrepreneurship, 1996.

## JOURNAL GUEST EDITORSHIPS

- *Academy of Management Review* (Ireland, Zahra, Gutierrez & Hitt), July 2000.
- *Academy of Management Executive* [2 issues]: November 1998 & February 1999.
- *Entrepreneurship: Theory & Practice*.
  - Bilbiometric Studies in Entrepreneurship (Gartner, Davidsson & Zahra), 2006.
  - National Culture and Entrepreneurship (G. George & S. Zahra), 2002.
  - International Corp. Entrepreneurship (Zahra, Kuratko & Jennings), 2000.
  - *Corp Entrepreneurship* (Zahra, Kuratko & Jennings), 1999.
  - Corporate Entrepreneurship & Renewal (Zahra, Kuratko & Jennings), 1999.
- Competitiveness Review, 2000.
- M@n@gement, 2013.

## JOURNAL EDITORIAL BOARDS

*Academy of Management Discoveries* (2013-present).  
*Academy of Management Executive* (1997-1999).  
*Advances in Competitiveness Research* (1995-2003).  
*Advances in International Business* (2000-present).

## JOURNAL EDITORIAL BOARDS

*Akron Business and Economic Review* (1984-1991).  
*Competitiveness Review* (1993-95).  
*Contemporary Economics* (2014-now).  
*Entrepreneurship: Theory & Practice* (1991- 2003).  
*European Management Review* (2003-present).  
*European Journal of Entrepreneurship* (2008-present).  
*Family Business Review* (2003-present).  
*International Entrepreneurship & Management Journal* (2004-present).  
*International Journal of Commerce and Management* (1989-2005).  
*International Journal of Management* (1985- 2000).  
*Journal of Asia-Pacific Business* (1992- 2003).  
*Journal of Business Venturing* (2000-2005).  
*Journal of Business Research* (2006-present).  
*Journal of Engineering and Technology Management* (1998-1999).  
*Journal of International Business Studies* (2002-4; 2007-2008).  
*Journal of International Entrepreneurship* (2001-present).  
*Journal of Management* (1991-99; 2002-present).  
*Journal of Management & Governance*, Board of Advisors (2007-present).  
*Journal of Managerial Issues* (1991- 2005).  
*Journal of Management Studies* (2003-2012).  
*Journal of Small Business Management* (2003- present).  
*Middle East Business and Economic Review* (1987-1998).  
More (internet journal), 2007-present.  
Strategic Entrepreneurship Journal (2006-present).  
Now (internet journal in entrepreneurship) (2003- present).  
*Trends and Foundations in Entrepreneurship* (2005-2012).

## SERVICE AS AD HOC REVIEWER FOR JOURNALS

*Academy of Management Executive*: 1994, 2002.  
*Academy of Management Journal*: 1990-93; 1996-2004.  
Special Issue on International Entrepreneurship (1998).  
Special Issue on Corporate Social Performance (1998).  
Special Issue on Management in Emerging Economies (1998).  
*Academy of Management Review*: 1991, 1995- present.  
Special Issue on Theory Building, 1998; Special Issue, 2003.  
*Administrative Science Quarterly*: 1996, 1998, 2008  
*Administration and Society*: 1988.  
*Arab Administrative Review*, 1983.  
*Arab Journal of Administrative Sciences*: 1993, 1995, 1997.  
*Entrepreneurship: Theory & Practice* (1989-91).  
*Entrepreneurship and Regional Development* (1999).  
*European Journal of Operational Research* (1996).  
*Family Business Review* (2002).  
*Human Relations* (1990, 1992-96).  
*Information Science Research*, Associate Editor (2001).

## SERVICE AS AD HOC REVIEWER FOR JOURNALS (Continued)

*Interfaces* (1995).  
*Journal of Applied Social Psychology* (1992).  
*Journal of Business Ethics* (1989).  
*Journal of Business Research* (1992, 2002).  
*Journal of Business Venturing* (1993-1998, 1999).  
Also, special issues on: Franchising (1997) & Alliances (2003).  
*Journal of Developmental Entrepreneurship* (2000).  
*Journal of Engineering and Technology Management* (1996, 1997).  
*Journal of Global Marketing* (1990).  
*Journal of Management Inquiry* (1993).  
*Journal of Management & Governance* (2003); Board of Advisors (2007-present).  
*Journal of Management Research* (2002).  
*Journal of Management Studies* (1991-96, 2003).  
*Journal of International Business Studies* (1995, 1997).  
*Journal of World Business* (2004).  
*Management Science* (2001, 2012, 2013).  
*MIS Quarterly* (2003): special issue.  
*Omega* (1997, 1998, 1999).  
*Organization Sciences* (1991, 1999, 2002, 2003, 2004).  
*Organization Studies* (2000).  
*Production & Operations Management* (1994, 1995).  
*Research Policy* (2000-2001).  
*Small Business Economics* (2005).  
*Small Business Management* (2005-present), Board of Advisors & Editorial board.  
*Strategic Management Journal* (1997, 1998, 2000, 2002, 2011, 2012).  
Also, Special issues (1989, 92, 94, 2000, 2002).  
*Transactions of Engineering Management* (1998).

## CONSULTING (selected list)

Seaquest Corp.  
Alcan Aluminum Corp. (Cambridge Technology Center; Cambridge MA).  
Center of Entrepreneurship and Entrepreneurs, Bocconi University, Italy.  
Chesapeake General Hospital, VA.  
ESC-Groupe (Grenoble, France) Tech Entrep. Center/Research Policy.  
ESC-Groupe, Grenoble France, Scientific Advisory Board.  
Dover Elevator, Memphis, TN.  
Egyptian Aviation & Travel Services, Cairo, Egypt.  
Management One, Calgary, Canada.  
Norfolk General Hospital, Virginia.  
Raymond Institute for Family Business, NY.  
Veterans' Administration Hospital in Hampton, VA.

## **HONORS & AWARDS**

### **KEYNOTE & DISTINGUISHED SPEAKER**

Keynote Speaker, Shanghai University of Finance & Economics, Conference on Social Entrepreneurship, July 2018

Keynote Speaker, IPAG Business School Conference on Family Firms, Nice, France, June 2018

Keynote Speaker, Tongji University Conference on Entrepreneurship, Innovation and Policy (2018).

Keynote Speaker, Tianjin University of Finance and Economics, China, Conference on Entrepreneurship and Internationalization (2018).

Keynote Speaker, Israel Strategy Conference, 2017.

Slater Speaker, Distinguished Lecture Series in Innovation and Entrepreneurship, Technion, Israel, 2017.

Keynote Speaker, Strategic Management Society Special Conference, Banff, Canada, 2017

Distinguished Speaker, Midwest Academy of Management, Chicago, 2017.

Distinguished Keynote Speaker, Small Business and Entrepreneurship Conference, U of Quebec, Trois Rivieres, Canada, (2016).

Keynote Speaker. PhD Consortium. University of Quebec, Trois Rivieres, Canada, (2016).

Keynote Speaker, DRUID, Rome (2015).

Keynote/ Distinguished Speaker, Administrative Sciences Association of Canada (ASAC), 2015.

Plenary Speaker, IACMENA, Cambridge University, 2015.

Keynote Speaker, Global Perspectives on Entrepreneurship, York University/Indian School of Business, Toronto, Canada [April 2013]

Distinguished Keynote Speaker, Academy of Management (Org Theory PDW), 2012

Keynote Speaker, Academy of Management (Entrepreneurship PDW), 2012.

Keynote Speaker, Korean Association of Small Business Studies, 2011.

Keynote Speaker, Strategic Entrepreneurship Conference, Copenhagen Business School, 2011.

Keynote Speaker, Inscope/Nikos Conference, University of Twente, October 2011.

Keynote Speaker, Entrepreneurship Conference, U. of Bergamo, Italy, June, 2011.

Keynote Speaker, Corporate Entrepreneurship Conference, EM-Lyon, France, June, 2011.

Keynote Speaker, RENT Conference, Bodo, Norway, 2011.

Keynote Speaker, Strategic Entrepreneurship Conference, CBS, Denmark, 2010.

Keynote Speaker, Family Business Network (FBN), Next Generation Summit, October 2010.

Keynote Speaker, Entrepreneurship Conference, U. of Bergamo, Italy, September, 2010.

Keynote Speaker, High Technology Small Firms Conference, U. of Twente, May 2008.

Keynote Speaker, Iberoamerican, Dominican Republic, December 2007.

Keynote Speaker, G-Forum Entrepreneurship Conference, Germany, 2007.

Keynote Speaker, Society of Industrial & Organizational Psychology (SIOP), 2007.

Keynote Speaker, IECE, Spain, September 2007.

#### **KEYNOTE & DISTINGUISHED SPEAKER (Continued)**

Distinguished Speaker, Technology & Innovation Management (TIM), Junior Faculty Consortium, Academy of Management, 2007.

Distinguished Speaker, TIM Division, Techno-Entrepreneurship PDW, AOM, 2007.

Keynote Speaker, International Family Enterprise Research Academy (IFERA), 2007.

Distinguished Speaker, Joint International Business & Entrepreneurship Divisions, Administrative Sciences Association of Canada (ASAC), Ottawa, Canada, 2007.

Keynote Speaker, International Family Enterprise Research Academy (IFERA), 2007.

Featured Speaker, Strategic Management Society Mini-conference, Catania, Italy, May 2007.

Keynote Speaker, International Entrepreneurship Workshop, Atlanta, Georgia, 2007.

Keynote Speaker, Entrepreneurship in Emerging Economies, TCU, March 29, 2007.

Keynote Speaker, G-Forum Entrepreneurship Conference, Berlin, Germany, 2006.

Distinguished Speaker, Entrepreneurship Division, Administrative Sciences Association of Canada (ASAC), 2006.

Keynote Speaker, Ethics & Entrepreneurship Conference, U. of Minnesota, 2006.

Distinguished Speaker, Doctoral Consortium, Entrepreneurship Division, AOM, 2005.

Keynote Speaker, Copenhagen Business School Entrepreneurship Conference, 2005.

Keynote Speaker, International Family Enterprise Research Academy (IFERA) Conference, Sweden, 2004.

Keynote Speaker, Innovation Network Annual Meeting, Boston College, 2004.

Keynote Speaker, Workshop on Corporate Governance. Jönköping U., Sweden, 1996.

## **HONORS, AWARDS & FELLOWSHIPS**

Fellow, Academy of Management, 2018

Ranked 18 out of 6363 strategy researchers based on citations of research in textbooks (Aguinis, H., Ramani, R. S., Alabduljader, N., Bailey, J. R., & Lee, J. A pluralist conceptualization of scholarly impact in management education: Students as stakeholders. *Academy of Management Learning and Education*, in press.

Midwest Scholar, Midwestern Academy of Management, 2017

TOP 100 most influential Entrepreneurship Professors worldwide (hot topics), 2016

Global Award for Entrepreneurship Research, 2014.

*Highly Cited Researchers*, Top 1% worldwide in citations in business & economics. Thomson Reuters, 2014, 2016, 2017

Also listed in The World's Most Influential Scientific Minds, Thomson Reuters, 2014.

Co-author [Zahra & George] of the paper ranked 3<sup>rd</sup> “most influential DC (dynamic capability) papers as of 2012” based on citations (De Stefano, Peteraf & Verona, *Academy of Management Perspectives*, November 2014).

Coauthor of two other dynamic capabilities considered most influential DC (dynamic capability) papers as of 2012” based on citations (De Stefano, Peteraf & Verona, *Academy of Management Perspectives*, November 2014); papers published in 2006 in AMR and JMS.

Ranked 44th (of 382) of the Most Widely Cited Authors in Management over the past 25 years (Aguinis et al., 2012 *Academy of Management Perspectives*), 2012.

## HONORS, AWARDS & FELLOWSHIPS (Continued)

Ranked #2 in Industrial Organization by Microsoft Academic Research, <http://academic.research.microsoft.com/RankList?entitytype=2&topdomainid=7&subdomainid=12&last=0>, 2012.

Ranked #38 among the most prolific researchers on corporate governance (Judge, Weber & Muller-Kahle, *Academy of Management Learning & Education*), 2012.

Toft Visiting Professor, Jonkoping International Business School, Sweden, 2012.

Honorary Professor Professor, Jilin University, China, 2012.

Honorary Professor, University of Messina, Italy, 2012. Finalist for Best Paper Award, *Academy of Management Perspectives*, 2012. (Zahra & Wright) Runner Up for Best Paper Award, *Business Horizons*, 2012. (Zahra & Nambisam).

Senior Research Fellow, National Center for Entrepreneurship, Tsinghua University, China, 2011.

Ranked #3 in the Field of Entrepreneurship based on Citations between 2005-10 (Study by Teixeira, University du Porto, Portugal), 2011.

IDEA Award for Research Promise, Entrepreneurship Division, *Academy of Management*, 2010.

Best Empirical Paper, Entrepreneurship Division, Academy of Management, 2010.

Honorary Fellow, Athens University of Economics and Business, Greece, 2010.

Co-author of 3rd ranked paper (absorptive capacity) in the study of dynamic capabilities (Di Stefano, Peteraf & Verona, *Industrial & Corporate Change*), 2010.

Annual Faculty Research Award, Carlson School of Management, U. of Minnesota, 2009.

Falcone Distinguished Entrepreneurship Scholar Award, Syracuse University, 2009.

Ranked 2nd among 794 in Econ and Management Researchers in the Netherlands (2009).

Ranked 2<sup>nd</sup> in a Survey of Top Authors in Entrepreneurship - based on Quality & Quantity weighted publications between 1995-2006 (Crump, Abbey & Zu, AOM), 2009.

Ranked among the Top Published Authors in International Business (2009).

Ranked #7 among Top Authors in Family Business Research (Debicki, Matherne III, Kellermanns & Chrisman, *Family Business Review*), 2009.

Best Paper Award, Entrepreneurship Division, Scientific Association of Economics and Business Management (ACEDE), Spain, 2009.

BCERC Stevens Institute of Technology Wesley J. Howe Award, Babson College, 2008.

Best Paper Award, Bocconi University, Italy, (Zahra, Hayton, Neubaum, Debrell & Craig) 2008.

## HONORS, AWARDS & FELLOWSHIPS (Continued)

Honorary Professor, Universidad Pablo de Olavide, Seville, Spain, 2008.

Nominated for Best Paper Award, Strategic Management Society, San Diego, 2007.

International Family Enterprise Research Academy (IFERA) Fellow, 2007 (elected).

Best Management Research Paper, Bocconi University, Italy, (Zahra & Hayton), 2007.

Best Paper Award in Journal of Management Studies, 2007 (Zahra, Sapienza & Davidsson).

Mentor Award, Entrepreneurship Division, Academy of Management, 2006.

National Federation of Independent Business (NFIB) Award for Excellence in Research on the General Topic of Entrepreneurship, Babson Conference, 2006.

Research Fellow, Family Enterprising Institute, Babson College, 2005.

Fellow, Southern Management Association, 2004.

Best Empirical Paper Award on High Growth, Entrepreneurship Division, Academy of Management, 2004. (George, Zahra, Autio & Sapienza).

Finalist for Best Paper Award in *Academy of Management Review*, 2003. (Zahra & George).

Best Conceptual Paper, Entrepreneurship Division, Academy of Management (Sapienza, Autio & Zahra), 2003.

Finalist for Carolyn Dexter Award in the Academy of Management, 2003.

Who is Who in Business Higher Education, 2003.

Research Fellow, Raymond Institute for Family Business, 2003.

*Academy of Management Journal* Best Paper Award, Academy of Management (Zahra, Ireland & Hitt), 2001.

*Journal of Management* 2000 Best Paper Award (Zahra, Neubaum & Huse), 2001.

21<sup>st</sup> Century Entrepreneurship Academic Leadership Fellow, National Association for Centers of Entrepreneurship Directors & Kauffman Foundation, 2001.

Advisor of Best Student MBA Paper in Corporate Citizenship Award, The Center for Corporate Citizenship at Boston College [Sponsored by Colorx, Coca-Cola, Merck & Prudential Insurance Company], 2001.

Best Conceptual Paper Published in *Entrepreneurship: Theory & Practice* [published in 1999] Zahra, Nielsen & Bogner), 2000.

Award for Outstanding Contributions to the Advancement of Research on Global Competitiveness, American Society for Competitiveness, 1999.



## HONORS, AWARDS & FELLOWSHIPS (Continued)

Senior fellow, Foundation for Entrepreneurial Performance & Innovation [Ohio], 1999.

Chan K. Hahn Best Paper Award, Academy of Management (Zahra & Nielsen), 1998.

Listed among the Most Prolific Researchers in Entrepreneurship. *J. of Management*, 1998.

Certificate of Recognition for Outstanding Teaching Performance, Chairman of the Management Department, Georgia State University (Also, summer 1995; fall 1996; Summer 1998; spring 2000; Spring 2001).

Corporate Entrepreneurship Paper of the Year [published in a journal], US Small Business Administration and Entrepreneurship. 1995.

Best Paper Award, Academy of Management, Social Issues in Management Division. (Zahra, Oviatt & Minyard), 1993.

Named "Best Professor in the MBA Program," George Mason University, 1991.

Best Paper, Innovation, R&D, and Research Methods Track, Southern Management Association. (Zahra, Bracker, Das & Schulte), 1990.

Outstanding Achievement Award for the Best Theoretical/Empirical Paper, Southeastern Decision Sciences Institute. (Zahra, Das & Warkentin), 1989.

Certificate of Award (Finalist for the Best Paper Award), Technology and Innovation Management Division, Academy of Management, 1989.

Finalist for Award for Excellence in Teaching, Business School, Old Dominion University (1987, 85, 84).

Finalist for the Best Paper Award, Northeastern Decision Sciences Institute, 1985.

Certificate of Merit, The National Association of Accountants for the Best Paper. (Wiebe, Briner & Zahra), 1984.

Best Paper Award, Management Track, Southeastern American Institute for Decision Sciences. (Zahra, Champagne, Stokes & Norrington), 1983.

Award for Excellence in Research, School of Business Administration, Old Dominion University, 1984.

\* Also, Finalist (1983; 1985; 1986; 1987).

Beta Gamma Sigma, 1982.

Outstanding Graduate Student Award, Society for Advancement of Management School of Business Administration, University of Mississippi, 1982.

Omicron Delta Epsilon, the International Honor Society in Economics, 1982. Doctoral Consortium Participant, Academy of Management, 1981.

## **HONORS, AWARDS & FELLOWSHIPS (Continued)**

President, Society for Advancement of Management, U. of Mississippi, 1980-1981. Award for Academic Excellence, National Bank of Egypt, 1975.

Scholarship for Academic Excellence, Al-Azhar University (Egypt), 1972-1975.

## **REFERENCES**

**Available Upon Request.**