JAMES M. CARSON, PhD, CPCU, CLU, ARM Daniel P. Amos Distinguished Professor of Insurance

Department of Insurance, Legal Studies, & Real Estate
Terry College of Business
The University of Georgia
Athens, GA 30602-6255
Tel: 706-542-3803
jcarson@uga.edu

September 2017

EDUCATION

Academic

• The University of Georgia: Terry College of Business; Athens, GA

Ph.D., August 1993 Major in Risk Management and Insurance; Minor in Finance

University of Nebraska: Lincoln, NE

M.A., May, 1989 Major in Finance, with focus in Risk and Insurance

B.S., August, 1986 Major in Finance

Professional

- Chartered Property and Casualty Underwriter (CPCU): Professional designation received from the American Institute, Malvern, PA, August, 2002
- Chartered Life Underwriter (CLU): Professional designation received from the American College, Bryn Mawr, PA, May, 1994
- Associate in Risk Management (ARM): Professional designation received from the American Institute, Malvern, PA, July, 1991

ACADEMIC AND PROFESSIONAL EXPERIENCE

University of Georgia, Terry College of Business

Department of Insurance, Legal Studies, & Real Estate

• July 2011 to present, Daniel P. Amos Distinguished Professor of Insurance

Florida State University, College of Business

Department of Risk Management / Insurance, Real Estate, & Legal Studies

- August 2010 to June 2011, Department Chair and Midyette Eminent Scholar
- December 2001 to August 2010, Midyette Eminent Scholar and Doctoral Program Director

Illinois State University, College of Business

Department of Finance, Insurance, & Law; Katie School of Insurance & Financial Services

- August 2001 to December 2001, Professor and Katie Research Professor Interim Director of Katie School
- August 2000 to August 2001, Associate Professor and Katie Research Professor Interim Director of Katie School
- August 1997 to August 2000, Associate Professor and Katie Research Professor
- August 1993 to August 1997, Assistant Professor of RMI and Finance

University of Georgia, College of Business

Department of Insurance, Legal Studies, & Real Estate

June 1989 to June 1993, Teaching Assistant / Instructor

Georgia-Pacific Corp., Corporate Headquarters

Risk Management Department

• Summer 1991, Risk Management Intern

University of Nebraska, College of Business

Department of Finance / Bureau of Business Research

• January 1987 to June 1989, Teaching / Research Assistant

Old Line Life, JDF & Associates

January 1986 to January 1987, Insurance Account Representative

REFEREED ARTICLES

Scholarly Publications

- Carson, James M., Randy Dumm, Martin Halek, and Andre Liebenberg, (in press), What Factors Portend Changes in Household Relative Risk Aversion?, *Journal of Insurance Issues*, XX: xxx.xxx.
- Carson, James M., Evan M. Eastman, and David L. Eckles, (in press), Ratings: It's Accrual World, *Journal of Risk and Insurance*, XX: xxx-xxx.
- Carson, James M., Robert E. Hoyt, and Tim R. Samples, (in press), Dead or Alive: The Law, Policy, and Market Effects of Legislation on Unclaimed Life Insurance Policy Benefits, *Notre Dame Journal of Law, Ethics, and Public Policy*, XX: xxx-xxx.
- Gajek, Leslaw, Krzysztof Ostaszewski, and James Carson, 2017, Demand Uncertainty Reduces Market Power and Enhances Welfare, *European Scientific Journal*, 275-289.
- Mao, Hong, James M. Carson, and Krzysztof Ostaszewski, 2017, Optimal Insurance Pricing, Reinsurance, and Investment for a Jump Diffusion Risk Process Under a Competitive Market, *Journal of Insurance Issues*, 40: 90-124.
- Eriksen, Michael D., and James M. Carson, 2017, A Burning Question: Does Arson Increase When House Prices Decline?, *Journal of Risk and Insurance*, 84: 7-34.
- Mao, Hong, James M. Carson, Krzysztof Ostaszewski, and Yuling Wang, 2016, Optimal Cap on Claim Settlements Based on Social Benefit Maximization, *Journal of Insurance Regulation*, 35(3): 1-23.
- Zeng, Xudong, James M. Carson, Qihong Chen, and Yuling Wang, 2016, Optimal Life Insurance with No-Borrowing Constraints: Duality Approach and Example, *Scandinavian Actuarial Journal*, 9: 793-816.
- Mao, Hong, James M. Carson, Krzysztof Ostaszewski, Yan Luo, and Yuling Wang, 2016, Determining the Optimal Investment and Reinsurance Strategy Based on Stochastic Differential Game, *Journal of Insurance Issues*, 39(2): 187-202.
- Mao, Hong, James M. Carson, and Krzysztof Ostaszewski, 2016, Optimization of Dynamic Guaranteed Minimum Return, Investment, and Reinsurance Strategy, *Journal of Insurance and Finance* (Korea Insurance Research Institute), 2: 81-105.
- Carson, James M., Cassandra L. Cole, and Stephen G. Fier, 2016, Name Changes and Future Growth: Evidence from the Life Insurance Industry, *Journal of Insurance Issues*, 39(1): 1-37.
- Zeng, Xudong, Yuling Wang, and James M. Carson, 2015, Dynamic Portfolio Choice with Stochastic Wage and Life Insurance, *North American Actuarial Journal*, 19(4): 256-272.
- Mao, Hong, James M. Carson, Krzysztof Ostaszewski, and Wei Hao, 2015, Integrated Determination of Insurer Capital, Investment, and Reinsurance Strategy, *Journal of Insurance Regulation*, 34(6): 1-29.
- Fier, Stephen G., and James M. Carson, 2015, Catastrophes and the Demand for Life Insurance, *Journal of Insurance Issues*, 38(2): 125-156.
- Cole, Cassandra, Stephen G. Fier, James M. Carson, and Demetra Andrews, 2015, The Impact of Insurer Name Changes on the Demand for Insurance, *Journal of Risk and Insurance*, 82: 173-203.
- Mao, Hong, James M. Carson, Krzysztof Ostaszewski, and Yuling Wang, 2014, Unified and Dynamic Monitoring of Solvency of Property-Liability Insurance Companies, *Quality Technology and Quantitative Management*, 11: 363-382.
- Wang, Yuling, and James M. Carson, 2014, Rating Drift in Property-Liability Insurer Rating Transitions, *Journal of Insurance Issues*, 37(1): 59-76.

• Fodor, Andy, James S. Doran, James M. Carson, and David P. Kirch, 2013, On the Demand for Portfolio Insurance, *Risk Management and Insurance Review*, 16: 167-193.

- Mao, Hong, Krzysztof Ostaszewski, James M. Carson, and Yuling Wang, 2013, Pricing of Deposit Insurance Considering Investment, Deductibles, and Policy Limit, *Journal of Insurance Issues*, 36(2): 149-174.
- Carson, James M., Kathleen A. McCullough, and David Pooser, 2013, Deciding Whether to Invest in Mitigation Measures: Evidence from Florida, *Journal of Risk and Insurance*, 80(2): 309-327.
- Mao, Hong, James M. Carson, Krzysztof Ostaszewski, and Zhongkai Wen, 2013, Optimal Decision on Dynamic Insurance Price and Investment Portfolio of an Insurer, *Insurance: Mathematics and Economics*, 52: 359-369.
- Russell, David, Stephen G. Fier, James M. Carson, and Randy E. Dumm, 2013, An Empirical Analysis of Life Insurance Policy Surrender Activity, *Journal of Insurance Issues*, 36(1): 35-57.
- Fier, Stephen G., Kathleen A. McCullough, and James M. Carson, 2013, Internal Capital Markets and the Partial Adjustment of Leverage, *Journal of Banking and Finance*, 37(3): 1029-1039.
- Carson, James M., Christopher Clark, and Krzysztof Ostaszewski, 2012, The Incentives and Welfare Economics of Life Insurance Backdating, *Journal of Insurance Regulation*, 31: 91-103.
- Liebenberg, Andre, James M. Carson, and Randy E. Dumm, 2012, A Dynamic Analysis of the Demand for Life Insurance, *Journal of Risk and Insurance*, 79: 619-644.
- Carson, James M., James S. Doran, and Randy E. Dumm, 2011, Market Discipline in the Individual Annuity Market, *Risk Management and Insurance Review*, 14: 27-47.
- Carson, James M., Cassandra Cole, Kevin Gatzlaff, Patrick Maroney, and Kathleen McCullough, 2010, A Hybrid Course in Risk Management and Insurance, Risk Management and Insurance Review, 13: 303-322.
- Liebenberg, Andre P., James M. Carson, and Robert E. Hoyt, 2010, The Demand for Life Insurance Policy Loans, *Journal of Risk and Insurance*, 77: 651-666.
- Carson, James M., Elyas Elyasiani, and Iqbal Mansur, 2008, Market Risk, Interest Rate Sensitivity, and Interdependency in Insurer Stock Returns: A System-GARCH Model, *Journal of Risk and Insurance*, 75: 873-891.
- Carson, James M., Randy E. Dumm, and Robert E. Hoyt, 2007, Incentive Compensation and the Use of Contingent Commissions: The Case of Smaller Distribution Channel Members, *Journal of Insurance Regulation*, 25: 53-67.
- Brewer, Elijah, James M. Carson, Elyas Elyassiani, Iqbal Mansur, and William L. Scott, 2007, Interest Rate Risk and Equity Values of Life Insurance Companies: A GARCH-M Model, *Journal of Risk and Insurance*, 74: 401-423.
- Carson, James M., Kathleen A. McCullough, and David T. Russell, 2005, Complaint Ratios and Property-Casualty Insurer Characteristics, *Journal of Insurance Issues*, 28: 151-166.
- Mao, Hong, James M. Carson, Krzysztof M. Ostaszewski, and Luo Shoucheng, 2004, Pricing Life Insurance: Combining Economic, Financial, and Actuarial Approaches, *Journal of Insurance Issues*, 27: 134-159.
- Carson, James M. and Krzysztof Ostaszewski, 2004, The Actuarial Value of Life Insurance Backdating, *Journal of Actuarial Practice*, 11: 63-77.
- Carson, James M. and Robert E. Hoyt, 2003, An Empirical Examination of Sample Selection Methods in the Context of Life Insurer Financial Distress, *Journal of Insurance Issues*, 26: 114-128.
- Cupach, William R. and James M. Carson, 2002, The Influence of Compensation on Product Recommendations Made by Insurance Agents, *Journal of Business Ethics*, 40: 167-176.
- Browne, Mark J., James M. Carson, and Robert E. Hoyt, 2001, Dynamic Financial Models of Life Insurers, *North American Actuarial Journal*, 5: 11-26.
- Forster, Mark D. and James M. Carson, 2000, A Financial Decision Framework for Life Insurance Policy Replacement, *Financial Counseling and Planning Journal*, 11: 39-47.
- Carson, James M. and Robert E. Hoyt, 2000, Evaluating the Risk of Life Insurer Insolvency: Implications from the U.S. for the European Union, *Journal of Multinational Financial Management*, 10: 297-314.
- Carson, James M. and Mark D. Forster, 2000, Suitability and Life Insurance Policy Replacement: An Analytical Tool, *Journal of Insurance Regulation*, 18: 427-447.
- Carson, James M. and Mark D. Forster, 2000, The Nature and Causes of Variation in Insurance Policy Yields: Whole Life and Universal Life, *Journal of Insurance Issues*, 23: 30-47.
- Browne, Mark J., James M. Carson, and Robert E. Hoyt, 1999, Economic and Market Predictors of Insolvencies in the Life-Health Insurance Industry, *Journal of Risk and Insurance*, 66: 643-659.
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- Carson, James M., Mark D. Forster, and Michael J. McNamara, 1998, Changes in Ownership Structure: Theory and Evidence from Life Insurer Demutualizations, *Journal of Insurance Issues*, 21: 1-22.

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- Carson, James M., 1996, Determinants of Universal Life Insurance Cash Values, *Journal of Risk and Insurance*, 63: 673-681.
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- Carson, James M. and Robert E. Hoyt, 1995, Life Insurer Financial Distress: Classification Models and Empirical Evidence, *Journal of Risk and Insurance*, 62: 764-775.
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- Carson, James M. and Robert E. Hoyt, 1992, An Econometric Analysis of Changes in the Demand for Life Insurance Policy Loans, *Journal of Risk and Insurance*, 59: 239-251.

Professional Publications

- Dumm, Randy E., James M. Carson, and L. Lee Colquitt, 2002, Gross Rates of Recovery in the Auto Salvage Market, *CPCU eJournal*, December, 1-14.
- Carson, James M. and Mark D. Forster, 2002, The Merits of In-Force Cash Value Life Insurance, *Journal of Financial Service Professionals*, November, 69-75.
- Carson, James M. and Mark D. Forster, 2001, An Examination of Whole Life and Universal Life Policy Yields, *Journal of Financial Service Professionals*, 66-70.
- Hillison, William, Carl Pacini, David Sinason, James Carson, and David Marlett, 2000, The Insurance Firm Internal Auditor as Fraud-Buster, *CPCU Journal*, 53: 168-180.
- Carson, James M. and Randy E. Dumm, 2000, The Relationship of Insurer Characteristics and Life Insurance Surrender Values, *Journal of Financial Service Professionals*, 54: 86-90.
- Carson, James M., Mark D. Forster, and Michael J. McNamara, 1999, Changes in Mutual Life Insurer Ownership Form, *Journal of Financial Service Professionals*, Volume 53 (2) (March): 52-58.
- Carson, James M. and Mark D. Forster, 1998, Ethical Issues in the Marketing, Advertising, and Sale of Universal Life Insurance, *Journal of the American Society of CLU and ChFC*, 52 (May): 66-69.
- Arnold, Pat, Rosemary Baptiste, James Carson, George Flanigan, Lisa Gardner, Brad Genung, J. Wesley Ooms, and Karen Terry, 1997, Financing Risk in the 21st Century: Can America Afford It?--Part Two, *Chartered Property and Casualty Underwriter Journal*, 50 (fall): 148-171.
- Arnold, Pat, Rosemary Baptiste, James Carson, George Flanigan, Lisa Gardner, Brad Genung, J. Wesley Ooms, and Karen Terry, 1997, Financing Risk in the 21st Century: Can America Afford It?--Part One, *Chartered Property and Casualty Underwriter Journal*, 50 (summer): 76-91.
- Carson, James M., Mark D. Forster, and Jeff J. Forster, 1997, Illustrated vs. Actual Universal Life Insurance Cash Values, *Journal of the American Society of CLU and ChFC*, 51 (May): 60-65.
- Carson, James M. and William L. Scott, 1997, Life Insurers and the "Run on the Insurer" Exposure, *Journal of the American Society of CLU and ChFC*, 51 (March): 44-48.
- Baptiste, Rosemary, James Carson, George Flanigan, John Jolliff, and Susan Watkins, 1996, Redlining, Property Insurance and Urban Markets: Concepts, Issues, Initiatives and Solutions, *Chartered Property and Casualty Underwriter Journal*, 49 (summer): 82-102.
- Carson, James M. and Mark D. Forster, 1995, Measuring the Financial Impact of Backdating a Life Insurance Contract, *Journal of the American Society of CLU and ChFC*, 49 (July): 72-76.
- Flanigan, George, Rosemary Baptiste, Thomas Beadles, James Carson, Jennifer Ho, John Jollif, Tom Sutter, and Phyllis Willett, 1995, Variations in Commercial Umbrella Coverage, *Chartered Property and Casualty Underwriter Journal*, 48 (June): 109-119.

MANUSCRIPTS UNDER REVIEW, WORKING PAPERS, AND WORKS IN PROGRESS

- Carson, James M., Peihan Chen, and J. Francois Outreville, Foreign Direct Investment and the Supply of Life Insurance in Developing Countries, under second review at *Geneva Papers on Risk and Insurance: Issues and Practice* (July2017)
- Mao, Hong, James M. Carson, and Krzysztof Ostaszewski, Risk Management for Insurers: Integration of Capital Management and Product Design, under second review at APJRI (Aug2017)

• Carson, James M., Cameron Ellis, Robert E. Hoyt, and Krzysztof Ostaszewski, Sunk Costs and Screening: Two-Part Tariffs in Life Insurance, to be under review (Sep2017)

- Carson, James M., Peihan Chen, David L. Eckles, and Robert E. Hoyt, From the Mouths of Insiders: Abnormal Returns and the Insider Smile, to be under review (Sep2017)
- Carson, James M., David Eckles, and Polin Wang, Smoke 'Em If You Got 'Em: Pricing Power in the Life Insurance Market, to be under review (Oct2017)
- Carson, James M., Elyas Elyasiani, and Yuan Wen, Insurer Opacity, CEO Compensation, and Crash Risk, to be under review at JXX (Oct2017)
- Berry-Stoelzle, Thomas, James M. Carson, and In Jung (Anna) Song, Shocks to Insurer Profits: Internal Capital Markets and Management of the Loss Reserve Accrual, to be under review (2017)
- Carson, James M., David L. Eckles, and Anna Song, Internal Capital Markets and Loss Reserve Error Volatility, to be under review (2017)
- Carson, James M., Cassandra L. Cole, and Stephen G. Fier, Savings Products: Complements or Substitutes, to be under review at JXX (2017)
- Born, Patty and James M. Carson, Aggressive Advertising by Automobile Insurers, to be under review (2017)
- Carson, James M., Josh D. Frederick, and David McCarthy, Cash Holdings and Health Insurers, to be under review (2017)

ARTICLE / PAPER AWARDS

- Carson, James M., Kathleen McCullough, and David Pooser, 2010, On the Decision to Mitigate, Outstanding Doctoral Student Paper Award (Southern Risk and Insurance Association).
- Carson, James M., Mark D. Forster, and Michael J. McNamara, 1998, Changes in Ownership Structure: Theory and Evidence from Life Insurer Demutualizations, *Journal of Insurance Issues*, 21(1): 1-22, (Donald Hardigree Memorial Outstanding *JII* Paper Award for 1998).
- Arnold, Pat, Rosemary Baptiste, James Carson, George Flanigan, Lisa Gardner, Brad Genung, J. Wesley Ooms, and Karen Terry, 1997, Financing Risk in the 21st Century: Can America Afford It?, *Chartered Property and Casualty Underwriter Journal*, 50(summer): 76-91, and (fall), pp. 148-171, (Outstanding Research Article Award).
- Carson, James M. and Robert E. Hoyt, 1996, Evaluating the Risk of Insolvency: Implications for Life Insurers Internationally, *Proceedings of the International Insurance Society Symposium*, July 7-11, Amsterdam, The Netherlands, pp. 131-144, (Best Article Award).
- Baptiste, Rosemary, James Carson, George Flanigan, John Jolliff, and Susan Watkins, 1996, Redlining, Property Insurance and Urban Markets: Concepts, Issues, Initiatives and Solutions, *Chartered Property and Casualty Underwriter Journal*, 49(summer), pp. 82-102, (Outstanding Research Article Award).

NON-REFEREED ARTICLES

- Cole, Cassandra R., Stephen G. Fier, and James M. Carson, 2016, What's In A Name?, Best's Review (March), 18-21.
- Carson, James M., 2005, The ARIA Loop (Presidential Address delivered at the 2004 ARIA annual meeting, Chicago), *Risk Management and Insurance Review*, 8 (1): 1-8.
- Dumm, Randy E., James M. Carson, L. Lee Colquitt, and George Krempley, 2003, Room for Recovery, *Best's Review* (October), 67-69.
- Carson, James M. and Mark D. Forster, 2002, Anticipating the Benefits, Best's Review (January), 66-68.
- Carson, James M. and Randy Dumm, 2001, Universal Truths, Best's Review (May), 25-26.
- Hillison, William, Carl Pacini, David Sinason, James Carson, and David Marlett, 2000, Catching Fraud on the Inside, Best's Review (March), 57-58.
- Carson, James M., Mark D. Forster, and Michael J. McNamara, 1999, Debunking the Capitalization Myth, *Best's Review* (L-H) (April), 61-62.
- Carson, James M. and Mark D. Forster, 1997, Illustrating the Issue, Best's Review (L-H) (June), 62-63.
- Carson, James M. and Mark D. Forster, 1996, An Examination of Term vs. Cash Value Life Insurance, *Insurance Insight*, July, 24-25.
- Carson, James M., Mark D. Forster, David T. Russell and George B. Flanigan, 1996, Buy Term or Cash Value: The Debate Continues, *Best's Review* (L-H) (March), 90-91.
- Flanigan, George B. and James M. Carson, 1994, Equity and Fairness in Personal Lines, *Insurance Insight*, December, 42-46.

OTHER PUBLICATIONS

- Carson, James M., 2005, World Congress Numbers Tell Only One-Half of Story, FALL 2005 ARIA Newsletter.
- Carson, James M., 2005, World Risk and Insurance Economics Congress, SPRING 2005 ARIA Newsletter, p. 1.
- Carson, James M., 2004, President's Message, FALL 2004 ARIA Newsletter, pp. 1-2.
- Carson, James M., 2000, Copernicus and the Life Insurance Market, ARIA Newsletter, pp. 6-7.
- Carson, James M., Mark D. Forster, and Michael J. McNamara, 1999, Demutualization Study Refutes Access-to-Capital Rationale, *BestWeek* (L-H) (March 15) pp. 10-11.
- Carson, James M. and George B. Flanigan, 1995, A's Won't Be So Easy Anymore: Comment, *Treasury & Risk Management*, Vol. 5, No. 4 (July-August), p. 4.
- Carson, James M., 1995, Backdating: A Common Practice with Important Consequences, Staying In Touch, Volume 10, Summer/Fall.

BOOKS, BOOK CHAPTERS, MONOGRAPHS, REPORTS, AND PROCEEDINGS

- Carson, James M., and Robert E. Hoyt, 2015, Unclaimed Life Insurance Benefits: Proposed Legislation and Its Impact on Insurers, Consumers, and States, James M. Carson and Robert E. Hoyt, Kemper Corporation and National Alliance of Life Companies.
- Carson, James, Hong Mao, and Krzysztof Ostaszewski, Stochastic Dynamic Optimization Model of Insurance Pricing Under the Assumption of Linear Demand, Chapter 2 (pp. 115-139) in *Zastosowanie Metod Ilosciowych w Zarzadzaniu Ryzykiem w Działalności Inwestycyjnej*, edited by Andrzej Stanisław Barczak and Piotr Tworek, Wydawnictwo Uniwersytetu Ekonomicznego w Katowicach, Katowice, Poland, 2013.
- Hoyt, Robert E., Randy E. Dumm, and James M. Carson, 2005, An Examination of the Role of Insurance Producers and Compensation in the Insurance Industry, Independent Insurance Agents and Brokers Association, Alexandria, VA.
- Carson, James M., Krzysztof Ostaszewski, and Yu-Luen Ma, 2003, What is the True Value of Tax Deferral?, *The Record (Proceedings of the 2003 Society of Actuaries (SOA) spring meeting) May 28-30*, Washington, D.C.
- Browne, Mark J., James M. Carson, and Robert E. Hoyt, 1997, Economic and Market Predictors of Insolvencies in the Life-Health Insurance Industry, *Proceedings of the 5th International Conference on Insurance Solvency and Finance*, June, London, England. (http://aib.org/ICISF/proceedi.htm)
- Carson, James M. and Robert E. Hoyt, 1996, Evaluating the Risk of Insolvency: Implications for Life Insurers Internationally, *Proceedings of the International Insurance Society Symposium*, July 7-11, Amsterdam, The Netherlands, pp. 131-144.
- Carson, James M. and Mark D. Forster, *Life Insurance Analysis: Policy and Company Performance*, IONA Publishing, Marina Del Rey, CA, 147 pages, 1996.
- Carson, James M., 1995, An Empirical Analysis of Life Insurer Insolvency, *The Record Proceedings of the 1994 Society of Actuaries (SOA) meeting*, October 17-19, Chicago, IL, pp. 93-109.
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- Carson, James M., 1994, Financial Distress in the Life Insurance Industry: An Empirical Examination, *Proceedings of the 4th Actuarial Approach for Financial Risks (AFIR) International Colloquium*, April, Orlando, FL, Volume 3, pp. 1211-1240.

BOOK REVIEWS

- Carson, James M., 2001, *Code of Professional Ethics*, by Eric A. Weining and American Institute for CPCU, *Journal of Risk and Insurance*, Volume 68, No. 2, pp. 377-378.
- Carson, James M., 1994, *Financial Management of Insurance Companies*, by John J. Hampton, *Journal of Risk and Insurance*, Volume 61, No. 3, pp. 557-558.
- Carson, James M., 1990, Globalizing Compensation: Extending Stock Option and Equity Participation Plans Abroad, by William Mercer International and Arthur Andersen and Company, Benefits Quarterly, Volume VI, No. 1, p. 100.
- Carson, James M., 1989, Employee Benefit Programs: A Total Compensation Perspective, by Robert M. McCaffery, Benefits Quarterly, Volume V, No. 1, pp. 68-69.
- Carson, James M., 1988, Pension Planning, by Everett T. Allen Jr., Joseph J. Melone, Jerry S. Rosenbloom and Jack L. Van Derhei, Benefits Quarterly, Volume IV, No. 4, pp. 83-86.
- Carson, James M., 1987, The Health Economy, by Victor R. Fuchs, Benefits Quarterly, Volume III, No. 4, pp. 58-60.

INTERVIEWS AND QUOTATIONS BY THE MEDIA

Market Watch, house prices and arson, http://www.marketwatch.com/story/ashes-to-ashes-when-house-prices-drop-arson-rates-go-up-2017-03-20 (2017)

- Realtor Magazine, house prices and arson, http://realtormag.realtor.org/daily-news/2017/03/22/study-shows-link-between-home-values-arson (2017)
- Realtor .com What Drives People to Arson?, http://www.realtor.com/news/trends/drives-people-arson-falling-house-prices/ (2017)
- WSB-TV, unclaimed life insurance benefits (2016)
- NerdWallet, unclaimed life insurance benefits (2015)
- INSIGHTS (Willis), trends in insurance education (2010)
- New York Times, military insurance (2004)
- The FSU View, student credit card and debt management (2003)
- Business Insurance, World Risk and Insurance Economics Congress (2003)
- WFSU Radio, Tallahassee, FL, RMI Program at FSU (2002)
- Medical Economics, life insurance backdating (1999)
- The Daily Vidette, retirement planning (1999)
- WGLT Radio, Normal, IL, life insurance illustrations and policy yields (1997)
- The Joliet Herald, life insurance performance (1997)
- Associated Press, life insurance illustrations and policy yields (1997), story appeared in The Journal of Commerce;
 The Joliet Herald
- Smart Money magazine, life insurance costs (1996)

CONTRACTS / GRANTS FOR RESEARCH AND TEACHING

- "Unclaimed Life Insurance Benefits: Proposed Legislation and Its Impact on Insurers, Consumers, and States," James M. Carson and Robert E. Hoyt, Kemper Corporation. January 2015.
- "An Examination of the Role of Insurance Producers and Compensation in the Insurance Industry," Robert E. Hoyt, Randy E. Dumm, and James M. Carson, Independent Insurance Agents and Brokers Association, Alexandria, VA. July 2005.
- "The Influence of Compensation and Producer Characteristics on Product Recommendations," William Cupach and James M. Carson, research support through *Katie School Research Grant*, June 2000.
- "Risk and Insurance Paradigms Enhanced via Web-based Teaching," Katie School grant to develop web-enhanced courses, 1999-2000.
- "Is the Risk of Bankruptcy a Systematic Risk: Evidence from a Regulated Industry," Illinois State University Research Grant, June 1997.
- "An Examination of Insurer Solvency and Performance," grant through the Katie Insurance School at Illinois State University, July 1996.
- "The Relationship of Economic and Market Factors to Insurer Performance," Mark J. Browne, James M. Carson, and Robert E. Hoyt, grant through *The Society of Actuaries*, May 1996.
- "Ethics in the University Insurance Curriculum," with Joe Solberg and Ken Crepas, grant through the *James S. Kemper Foundation*, March 1995.
- "An Examination of Sample Selection Methods and Insurer Insolvency Classification Models," with Robert E. Hoyt, grant through the *Old Republic Research Grant Program*, Katie Insurance School and The Center for Insurance and Financial Services, April 1994.
- "Identifying Life Insurer Financial Distress," grant of 1984 through 1991 annual data for U.S. life and health insurers, *National Association of Insurance Commissioners*, June 1992.

PROGRAM SUPPORT GRANTS

Florida State University

- Co-author, with Kathleen McCullough (lead author) and Randy Dumm, 2003, grant proposal funded by Spencer Educational Foundation, Risk Manager in Residence grant (\$3,450).
- Co-author, with Dean Gatzlaff (lead author) and other FSU RMI Faculty, 2003, grant proposal funded by State Farm Foundation (\$100,000).

Illinois State University

• As Interim Director of Katie School of Insurance and Financial Services, August 2000 to December 2001, primary responsibility for grants and other financial support totaling over \$500,000 annually from various organizations and 30 board member insurance companies, legal firms, and regulatory bodies.

PRESENTATIONS AT PROFESSIONAL MEETINGS

- "Sunk Costs and Screening: Two-Part Tariffs in Life Insurance." With Cameron Ellis, Robert E. Hoyt, and Krzysztof Ostaszewski, to be presented at the 2018 ARIA-ASSA (AEA) annual meeting, January, Philadelphia, PA.
- "Insurer Opacity, CEO Compensation, and Crash Risk." With Elyas Elyasiani and Yuan Wen, to be presented at the 2017 Southern Risk and Insurance (SRIA) annual meeting, November, Nashville, TN.
- "Smoke 'Em If You Got 'Em: Pricing Power in the Life Insurance Market." With David Eckles and Polin Wang, to be presented at the 2017 Southern Risk and Insurance Association (SRIA) annual meeting, November, Nashville, TN.
- "The Effect of Regulation on Corporate Cash Holdings: Evidence from the Affordable Care Act." With Josh Frederick and David McCarthy, to be presented at the 2017 Southern Risk and Insurance (SRIA) annual meeting, November, Nashville, TN.
- "In It to Win It: Evidence of 'Winner Picking' in the P-C Insurance Industry." With Evan Eastman, David Eckles, and Josh Frederick, presented at the 2017 American Risk and Insurance Association meeting, August, Toronto, Canada.
- "Corporate Demand for Reinsurance and Executive Compensation." With David Eckles and Jiyeon Yun, presented at the 2017 American Risk and Insurance Association (ARIA) annual meeting, August, Toronto, Canada.
- "In It to Win It: Evidence of 'Winner Picking' in the P-C Insurance Industry." With Evan Eastman, David Eckles, and Josh Frederick, presented at the 2017 Western Risk and Insurance Association meeting, January, Santa Barbara, CA.
- "Signaling and Two-Part Tariffs in Long-Term Insurance Contracts." With Cameron Ellis, Robert E. Hoyt, and Krzysztof Ostaszewski, presented by Cameron Ellis at the 2016 CEAR/MRIC Behavioral Insurance Workshop, December, Munich, Germany.
- "Executive Compensation and Corporate Hedging." With David Eckles and Jiyeon Yun, presented by Jiyeon Yun at the 2016 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.
- "Smoke 'Em If You Got 'Em: Pricing Power in the Life Insurance Market." With David Eckles and Polin Wang, presented by Polin Wang at the 2016 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.
- "Are Risk Taking and Moral Hazard Societal Benefits?" With Hong Mao and Krzysztof Ostaszewski, presented by Krzys' at the 2016 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.
- "Considering Part-Time Work After Retirement: Should I Stay Or Should I Go?" With Hong Mao, Krzysztof Ostaszewski, and Zhongkai Wen, presented by Krzys' at the 2016 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.
- "Signaling in Long-Term Insurance Contracts: The Role of Two-Part Tariffs." With Robert E. Hoyt, Krzysztof Ostaszewski, presented by Cameron Ellis at the 2016 Southern Economic Association (SEA) annual meeting, November, Washington, D.C.
- "Are Loss Reserves and Internal Capital Markets Substitutes?" With Thomas Berry-Stoelzle and presented by Anna Song at the 2016 American Risk and Insurance Association (ARIA) annual meeting, August, Cambridge, MA.
- "Retirement Decision after Consideration of Part-Time Work after Retirement." With Hong Mao, Krzysztof Ostaszewski, and Zhongkai Wen, presented (by KO and HM) at the 20th International Congress on Insurance: Math and Economics, July, Atlanta, GA.
- "Capital Management for Insurers: Capital Allocation and Product Design." With Hong Mao, Nan Zhu, and presented by Krzysztof Ostaszewski, at the 2016 Western Risk and Insurance Association annual meeting, January, Maui, HI.
- "Two-Part Tariffs as a Signaling Device in Long-Term Insurance Contracts." With Robert E. Hoyt, Krzysztof Ostaszewski, and presented by Cameron Ellis at the 2015 Southern Risk and Insurance Association (SRIA) meeting, November, New Orleans, LA.
- "Are Loss Reserve Errors Internal Capital Market Substitutes?" With Thomas Berry-Stoelzle and presented by Anna Song at the 2015 Southern Risk and Insurance Association (SRIA) annual meeting, November, New Orleans, LA.

• "It's Accrual World: Financial Strength Ratings and Loss Reserve Volatility." With Evan Eastman and David Eckles, presented by Evan Eastman at the 2015 Southern Risk and Insurance Association (SRIA) annual meeting, November, New Orleans, LA.

- "Internal Capital Markets and Winner Picking." With David Eckles and Joshua Frederick, presented by Josh Frederick at the 2015 Southern Risk and Insurance Association (SRIA) annual meeting, November, New Orleans, LA.
- "Advantageous Selection in Insurance Markets." With Robert E. Hoyt and Krzysztof Ostaszewski, presented at the 2015 World Risk and Insurance Economics Congress (WRIEC) meeting, August, Munich, Germany.
- "Loss Reserve Error Volatility and Internal Capital Markets." With Anna Song and David Eckles, presented (by AS) at the 2015 World Risk and Insurance Economics Congress (WRIEC) meeting, August, Munich, Germany.
- "Financial Strength Ratings and Loss Reserve Volatility." With Evan Eastman and David Eckles, presented (by EE) at the 2015 World Risk and Insurance Economics Congress (WRIEC) meeting, August, Munich, Germany.
- "ERM and Insider Trading." With Peihan Chen, David L. Eckles and Robert E. Hoyt, presented (by RE) at the 2015 World Risk and Insurance Economics Congress (WRIEC) meeting, August, Munich, Germany.
- "Loss Reserve Uncertainty and Internal Capital Markets." With David Eckles and presented by Anna Song at the 2015 Western Risk and Insurance Association (WRIA) annual meeting, January, Scottsdale, AZ.
- "Insider Trading, ERM, and Diversification." With David L. Eckles and Robert E. Hoyt and presented by Peihan Chen at the 2014 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "Analysis of Systemic Risk of Financial System Using U.S. and Canada as Examples." With Hong Mao and presented by Krzysztof Ostaszewski at the 2014 Southern Risk and Insurance Association, November, Charleston, SC.
- "Does Direct Foreign Investment Affect the Supply of Life and P-L Insurance in Developing Countries?" Presented by Peihan Chen and J. Francois Outreville at the 2014 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "Determinants of Loss Reserve Uncertainty in the P-L Insurance Industry." With David Eckles and presented by Anna Song at the 2014 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "Does Direct Foreign Investment Affect the Supply of Life Insurance in Developing Countries?" With Peihan Chen and J. Francois Outreville at the 2014 American Risk and Insurance Association (ARIA) annual meeting, August, Seattle, WA.
- "Optimal Insurance Pricing, Reinsurance, and Investment for a Jump Diffusion Risk Process under A Competitive Market". With Hong Mao and presented by Krzysztof Ostaszewski at the 2014 American Risk and Insurance Association (ARIA) annual meeting, August, Seattle, WA.
- "Stock Buybacks, Insider Trading, and ERM." With David Eckles, Robert Hoyt, and presented by Peihan Chen, at the 2013 Southern Risk and Insurance Association (SRIA) annual meeting, November, Orlando, FL.
- "A Variance Decomposition Analysis of the Demand for Life Insurance Policy Loans." Presented with Robert E. Hoyt, Andre P. Liebenberg, and Charles M. Nyce at the Southern Risk and Insurance Association (SRIA) annual meeting, November, Orlando, FL.
- "Changing Capital Structure with Reinsurance: Wealth and Performance Effects." With Steve Fier and presented by Jim Hilliard at the 2013 American Risk and Insurance Association (ARIA) annual meeting, August, Washington, D.C.
- "Optimal Economic Capital under the Consideration of Systemic Risk." With Hong Mao, Nan Zhu, and presented by Krzysztof Ostaszewski, at the 2013 American Risk and Insurance Association annual meeting, August, Washington, D.C.
- "Optimal Economic Capital under the Consideration of Systemic Risk." Presented by Hong Mao, Krzysztof Ostaszewski, and Nan Zhu at the 2013 Asia-Pacific Risk and Insurance Association annual meeting, August, New York, NY.
- "Burning Down the House: Moral Hazard and House Prices." Presented by Michael Eriksen at the 2013 Risk Theory Society (RTS) annual meeting, April, Philadelphia, PA.
- "Burning Down the House: Moral Hazard and House Prices." Presented by Mike Eriksen at the 2013 American Real Estate and Urban Economics Association (AREUEA) annual meeting, January, San Diego, CA.
- "Optimization of Price, Default Ratio, and Capital, Under the Regulatory Criterion of Maximizing Social Benefit."
 Presented by Hong Mao and Krzysztof Ostaszewski, with Nan Zhu at the 2013 Western Risk and Insurance Association (WRIA) annual meeting, January, Las Vegas, NV.

• "Integrated Determination of Insurer Capital, Investment, and Reinsurance Strategy for Insurers." Presented with Mao Hong, Krzysztof Ostaszewski, and Wei Hao at the 2012 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.

- "Optimization of Price, Default Ratio, and Capital, Under the Regulatory Criterion of Maximizing Social Benefit." Presented by Hong Mao and Krzysztof Ostaszewski, with Nan Zhu at the 2012 Southern Risk and Insurance Association (SRAI) annual meeting, November, Savannah, GA.
- "Changing Capital Structure with Reinsurance: Wealth and Performance Effects." Presented by Jim Hilliard and Steve Fier at the 2012 Southern Risk and Insurance Association (SRIA) annual meeting, November, Savannah, GA.
- "Capital Structure Management through Pension Conversion." Presented by Jim Hilliard, with Kathleen McCullough at the 2012 Southern Risk and Insurance Association (SRAI) meeting, November, Savannah, GA.
- "Burning Down the House: Moral Hazard and House Prices." Presented by Mike Eriksen at the 2012 Urban Economics Association (UEA) annual meeting, November, Ottawa, CN.
- "Consumer Financial Decisions and Risk Aversion." With Martin Halek, Andre Liebenberg, and Randy Dumm at the 2012 American Risk and Insurance Association (ARIA) annual meeting, August, Minneapolis, MN.
- "An Empirical Analysis of Life Insurance Policy Surrender Activity." With David Russell, Stephen Fier, and Randy Dumm, Presented by Randy Dumm at the 2012 German Insurance Science Association (GISA) annual meeting, March, Hanover, Germany.
- "An Empirical Analysis of Life Insurance Policy Surrender Activity." With Randy Dumm and presented by David Russell and Stephen Fier at the 2012 Western Risk and Insurance Association (WRIA) annual meeting, January, Kona. HI.
- "An Empirical Analysis of Consumer Financial Decisions and Risk Aversion." With Andre Liebenberg and presented by Randy Dumm and Martin Halek at the 2011 Munich Behavioral Insurance Workshop, December, Munich, Germany.
- "An Empirical Analysis of Life Insurance Policy Surrender Activity." With David Russell, Stephen Fier, and Randy Dumm at the 2011 Southern Risk and Insurance Association (SRIA) annual meeting, November, New Orleans, LA.
- "Derivatives and Reinsurance: Internal Capital Markets and the Substitution Effect." With Stephen Fier and Kathleen McCullough and presented by Kevin Gatzlaff at the 2011 Southern Risk and Insurance Association (SRIA) annual meeting, November, New Orleans, LA.
- "Life Insurance Surrender Activity in the U.S." Presented by David T. Russell, Stephen Fier, and Randy Dumm at the 2011 American Risk and Insurance Association (ARIA) annual meeting, August, San Diego, CA.
- "On the Decision to Mitigate." With Kathleen McCullough and presented by David Pooser, at the 2010 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "Partial Adjustment and Tradeoff Theory for P-C Insurers." With Kathleen McCullough and presented by Stephen Fier, at the 2010 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "The Short-Term Market Response to Insurer Name Changes." Presented with Demetra Andrews, Cassandra Cole, and Stephen Fier, at the 2010 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "Diversification and Insurer Performance." With Kathleen McCullough and presented by Kevin Gatzlaff, at the 2010 Southern Risk and Insurance Association (SRIA) annual meeting, November, Charleston, SC.
- "A Dynamic Analysis of the Demand for Life Insurance." Presented with Randy Dumm and Andre Liebenberg at the 2010 Risk Theory Society(RTS) annual meeting, April, Athens, GA.
- "State of Life Insurance Commission Rebating Activity in the U.S." Presented by David T. Russell at the 2010 Western Risk and Insurance Association (WRIA) annual meeting, January, Napa, CA.
- "Who Mitigates Against Potential Catastrophic Storm Damage, and Why?" With Kathleen McCullough, presented by David Pooser at the 2009 Southern Risk and Insurance Association (SRIA) annual meeting, November, Orlando, FL.
- "Catastrophes and the Demand for Life Insurance." Presented by Stephen Fier at the 2009 American Risk and Insurance Association (ARIA) annual meeting, August, Providence, RI.
- "A Dynamic Analysis of the Demand for Life Insurance." Presented by Andre Liebenberg and Randy Dumm at the 2009 American Risk and Insurance Association (ARIA) annual meeting, August, Providence, RI.
- "Analogs between Insurance and Gaming." Presented by David T. Russell (with William Bradford) at the 2009 Western Risk and Insurance Association meeting, January, Las Vegas, NV.
- "The Effect of Catastrophes on the Demand for U.S. Life Insurance." Presented by Stephen Fier at the 2008 Southern Risk and Insurance Association (SRIA) meeting, November, Bay St. Louis, MS.
- "Analyzing Rating Drift Phenomena with P-L Insurer Ratings." Presented by Yuling Wang at the 2008 Southern Risk and Insurance Association (SRIA) meeting, November, Bay St. Louis, MS.

• "Reinsurance and Derivatives: Substitutes or Complements?" Presented by Kevin Gatzlaff at the 2008 Southern Risk and Insurance Association (SRIA) meeting, November, Bay St. Louis, MS.

- "The Demand for Life Insurance." Presented by Randy E. Dumm and Andre Liebenberg at the 2008 Southern Risk and Insurance Association (SRIA) meeting, November, Bay St. Louis, MS.
- "Property-Liability Insurer Performance Assessment." Presented by Kevin Gatzlaff at the 2008 American Risk and Insurance Association (SRIA) meeting, August, Portland, OR.
- "Modeling the Effects of Macroeconomic and Market Factors on Property-Liability Insurer Rating Transitions."
 Presented by Yuling Wang at the 2008 American Risk and Insurance Association (ARIA) meeting, August, Portland, OR.
- "The Demand for Life Insurance Policy Loans." Presented with Andre Liebenberg and Robert E. Hoyt at the 2008 American Risk and Insurance Association (ARIA) meeting, August, Portland, OR.
- "Determinants and Dimensions of Property-Liability Insurer Performance." Presented by Kevin Gatzlaff at the 2007 Southern Risk and Insurance Association (SRIA) meeting, November, San Antonio, TX.
- "Modeling the Effect of Macroeconomic and Market Factors on Property-Liability Insurer Rating Transitions."
 Presented by Yuling Wang at the 2007 Southern Risk and Insurance Association (SRIA) meeting, November, San Antonio, TX.
- "A Principal-Agent Model of Optimal Search Effort in Life Insurance Policy Replacement." Presented with William R. Cupach and David T. Russell at the 2007 American Risk and Insurance Association (ARIA) annual meeting, August, Quebec City, Canada.
- "Market Crash Risk and Implied Volatility Skewness." Presented with James Doran and David Peterson at the 2006 Southern Risk and Insurance Association annual meeting, November, Hilton Head, SC.
- "Market Risk, Interest Rate Sensitivity, and Interdependency in Insurer Stock Returns." Presented with Elyas Elyasiani and Iqbal Mansur at the 2006 American Risk and Insurance Association annual meeting, August, Washington, D.C.
- "The Demand for Life Insurance Policy Loans." Presented with Robert E. Hoyt and Andre P. Liebenberg at the 2005 Southern Risk and Insurance Association annual meeting, November, Orlando, FL.
- "Betting the House on Stock Returns." Presented with Charles Nyce, Krzysztof Ostaszewski, and Yuling Wang at the 2005 Southern Risk and Insurance Association annual meeting, November, Orlando, FL.
- "The Demand for Life Insurance Policy Loans." Presented with Robert E. Hoyt and Anrew P. Liebenberg at the 2005 Southern Risk and Insurance Association annual meeting, November, Orlando, FL.
- "Price Indicia in the Individual Annuity Market." Presented with Randy E. Dumm at the 2005 World Risk and Insurance Economics Congress (ARIA conference this year), August, Salt Lake City, UT.
- "The Welfare Economics of Life Insurance Backdating." Presented with Christopher Clark and Krzysztof Ostaszewski at the 2004 Southern Risk and Insurance Association meeting, November, Charleston, SC.
- "The AIRA Loop." Presidential Address delivered at the 2004 American Risk and Insurance Association meeting, August, Chicago, IL.
- "An Examination of Fees and Efficiencies in the Variable Annuity Marketplace." Presented with Randy E. Dumm and L. Lee Colquitt at the 2003 Southern Risk and Insurance Association (SRIA) meeting, November, Clearwater, FL.
- "The Ups and Downs of Tax-Deferral." Presented with Yu-Luen Ma and Krzysztof Ostaszewski at the 2003 Southern Risk and Insurance Association (SRIA) meeting, November, Clearwater, FL.
- "Price Disparity and the Determinants of Single Premium Deferred Annuity Performance." Presented with Randy E. Dumm at the 2003 American Risk and Insurance Association meeting, August, Denver, CO.
- "What is the True Value of Tax-Deferral?" Presented with Krzysztof Ostaszewski and Yu-Luen Ma at the 2003 Society of Actuaries (SOA) meeting, May, Washington, D.C.
- "The Relation between Company-Level Characteristics and SPDA Performance." Presented with Randy E. Dumm at the 2003 Western Risk and Insurance Association meeting, January, Maui, HI.
- "Company-Level Determinants of Single Premium Deferred Annuity Performance." Presented with Randy E. Dumm at the 2002 Southern Risk and Insurance Association meeting, November, New Orleans, LA.
- "The Welfare Economics of Life Insurance Backdating." Presented with Krzysztof Ostaszewski at the 2002 American Risk and Insurance Association meeting, August, Montreal, CA.
- "The Actuarial Value of Life Insurance Backdating." Presented with Krzysztof Ostaszewski at the 2002 Society of Actuaries meeting, May, Colorado Springs, CO.
- "Property-Casualty Insurer Financial Characteristics and Complaint Ratios." Presented with Kathleen A. McCullough and David T. Russell at the 2001 Southern Risk and Insurance Association (SRIA) meeting, November, Savannah, GA.

• "The Equity Market Valuation of Life Insurers in a New Environment of Interest Rate Risk." Presented with Elijah Brewer and William L. Scott at the 2001 Southern Risk and Insurance Association (SRIA) meeting, November, Savannah, GA.

- "The Economics and Actuarial Value of Life Insurance Backdating." Presented with Krzysztof Ostaszewski at the 2001 Southern Risk and Insurance Association (SRIA) meeting, November, Savannah, GA.
- "The Value of In-Force Life Insurance." Presented with Mark D. Forster at the 2001 Southern Risk and Insurance Association (SRIA) meeting, November, Savannah, GA.
- "The Link between Insurer Financial Characteristics and Complaint Ratios." Presented with Kathleen A. McCullough and David T. Russell at the 2001 American Risk and Insurance Association (ARIA) meeting, August, Indianapolis, IN.
- "Pricing Life Insurance Products Combining Economic and Actuarial Approaches." Presented with Mao Hong at the 2001 American Risk and Insurance Association (ARIA) meeting, August, Indianapolis, IN.
- "The Economics and Actuarial Value of Life Insurance Backdating." Presented with Krzysztof Ostaszewski at the 2001 Fifth International Congress on Insurance: Mathematics and Economics, July, University Park, PA.
- "Insurance Product Recommendation as a Function of Agent Characteristics and Compensation." Presented with William Cupach at the 2001 Western Risk and Insurance Association meeting, January, Santa Barbara, CA.
- "Compensation, Producer Characteristics, and Product Recommendation." Presented with William Cupach at the 2000 Southern Risk and Insurance Association meeting, November, San Antonio, TX.
- "Auto Insurance Contracts and Non-OEM Auto Parts." Presented with David Marlett and David Marvin at the 2000 American Risk and Insurance Association (ARIA) meeting, August, Baltimore, MD.
- "The Relative Performance of Whole Life and Universal Life Insurance." Presented with Mark D. Forster at the 2000 Western Risk and Insurance Association (WRIA) meeting, January, Monterey, CA.
- "How to Recruit and Retain Gen-Xers: Lessons for the Risk Management Industry. Presented with Andrew Nappi and Teresa Palmer at the 2000 Western Risk and Insurance Association (WRIA) meeting, January, Monterey, CA.
- "Evaluating the Risk of Life Insurer Insolvency: Implications from the U.S. for the European Union." Presented with Robert E. Hoyt at the 1999 Australasian Finance and Banking Conference (AFBC), December, Sydney, Australia.
- "An Empirical Examination of Variation in Life Insurance Policy Performance." Presented with Mark D. Forster at the 1999 Southern Risk and Insurance Association (SRIA) meeting, Orlando, FL.
- "Recovery on the Total Loss: An Investigation of Salvage Recovery in the Auto Insurance Industry." Presented with Randy Dumm and George Krempley at the 1999 American Risk and Insurance Association (ARIA) meeting, August, Vancouver, British Columbia, Canada.
- "Recovery on the Total Loss: An Analysis of the Automobile Salvage Process." Presented with Randy Dumm and George Krempley at the 1999 Western Risk and Insurance Association (WRIA) meeting, January, Las Vegas, NV.
- "The Replicability of Cash Value Life Insurance Policy Options Via "Buy Term Invest Difference." Presented with Mark D. Forster at the 1999 Western Risk and Insurance Association (WRIA) meeting, January, Las Vegas, NV.
- "Salvage Values of Autos and Alternative Recovery Methods." Presented with Randy Dumm and George Krempley at the 1998 Southern Risk and Insurance Association (SRIA) meeting, November, Williamsburg, VA.
- "A Decision Framework for Life Insurance Policy Replacement." Presented with Mark D. Forster at the 1998 Southern Risk and Insurance Association (SRIA) meeting, November, Williamsburg, VA.
- "Determinants of Flexible Premium Annuity Values." Presented with David Marlett at the 1998 Southern Risk and Insurance Association (SRIA) meeting, November, Williamsburg, VA.
- "Insurance Company-Level Determinants of Life Insurance Policy Performance." Presented with Randy Dumm at the 1998 American Risk and Insurance Association (ARIA) meeting, August, Boston, MA.
- "A Financial Method for the Life Insurance Policy Replacement Decision." Presented with Mark D. Forster at the 1998 American Risk and Insurance Association (ARIA) meeting, August, Boston, MA.
- "Life Insurance Policy Replacement and the Marginal Yield." Presented with Mark D. Forster at the 1998 Western Risk and Insurance Association (WRIA) meeting, January, Maui, HI.
- "Dynamic Financial Models of Life Insurers." Presented with Mark J. Browne and Robert E. Hoyt at the 1997 American Risk and Insurance Association (ARIA) meeting, August, San Diego, CA.
- "Economic and Market Predictors of Insolvencies in the Life-Health Insurance Industry." Presented with Mark J. Browne and Robert E. Hoyt at the 5th International Conference on Insurance Solvency and Finance, June, 1997, London, England.
- "Economic and Market Predictors of Insolvencies in the Life-Health Insurance Industry." Presented with Mark J. Browne and Robert E. Hoyt at the 1997 Western Risk and Insurance Association (WRIA) meeting, January, Santa Barbara, CA.

• "An Empirical Examination of Policy Yields: Whole Life and Universal Life." Presented with Mark D. Forster at the 1997 Western Risk and Insurance Association (WRIA) meeting, January, Santa Barbara, CA.

- "Insurance Illustrations: Projected versus Actual Universal Life Insurance Policy Yields." Presented with Mark D. Forster and Jeff J. Forster at the 1997 Western Risk and Insurance Association (WRIA) meeting, January, Santa Barbara, CA.
- "Universal Life Insurance Cash Values: An Empirical Examination." Presented at the 1996 American Risk and Insurance (ARIA) meeting, August, Philadelphia, PA.
- "Evaluating the Risk of Insolvency: Implications for Life Insurers Internationally." Presented with Robert E. Hoyt at the 1996 International Insurance Society (IIS) Symposium, July, Amsterdam, The Netherlands.
- "The Performance of Universal Life Insurance." Presented with Mark Forster at the 1996 Western Risk and Insurance Association (WRIA) meeting, January, Monterey, CA.
- "A Theoretical and Empirical Examination of Sample Selection Methods in Financial Distress Classification Models." Presented with Robert E. Hoyt at the 1995 American Risk and Insurance (ARIA) meeting, August, Seattle, WA
- "Measuring the Financial Impact of Backdating a Life Insurance Contract." Presented with Mark D. Forster at the 1995 Western Risk and Insurance Association (WRIA) meeting, January, Las Vegas, NV.
- "Demutualizations of Life Insurers." Presented with Michael J. McNamara at the 1995 Western Risk and Insurance Association (WRIA) meeting, January, Las Vegas, NV.
- "Predicting Life Insurer Conversions: A Logistic Regression Analysis." Presented with Michael J. McNamara at the 1994 American Risk and Insurance Association (ARIA) meeting, August, Toronto, CN.
- "Financial Distress in the Life Insurance Industry: An Empirical Examination." Presented at the 1994 Actuarial Approach for Financial Risks (AFIR) International Colloquium, April, Orlando, FL.
- "Life Insurer Insolvency Issues." Presented at the 1994 Western Risk and Insurance Association (WRIA) meeting, January, Honolulu, HA.
- "Identifying Life Insurer Financial Distress: Classification Models and Empirical Evidence." Presented with Robert E. Hoyt, New York University Salomon Center Conference on The Dynamics of the Insurance Industry, New York, NY, May 20, 1993.
- "Identifying Life Insurer Financial Distress: Parametric and Nonparametric Classification Models and Empirical Evidence." Presented with Robert E. Hoyt at the 1992 American Risk and Insurance Association (ARIA) meeting, August, Washington, D.C.
- "An Econometric Analysis of Changes in the Demand for Life Insurance Policy Loans." Presented with Robert E. Hoyt at the 1991 American Risk (ARIA) meeting, August, San Diego, CA.
- "The Demand for Life Insurance Policy Loans." Presented with Robert E. Hoyt at the 1990 Southern Risk and Insurance Association meeting, November, Amelia Island, FL.
- "An Analysis of Life Insurance Cost Comparison Methods." Presented with Mark D. Forster at the 1990 Southern Risk and Insurance Association meeting, November, Amelia Island, FL.
- "An Analysis of Legalized Rebating in the Life Insurance Industry." Presented with Leonard Berekson at the 1989 Western Risk and Insurance Association meeting, January, San Diego, CA.

DISCUSSIONS OF PAPERS AT PROFESSIONAL MEETINGS

- "Bond Fire Sales," by Maria Chaderina, Alexander Muermann, and Christoph Scheuch. To be discussed at the 2018 ARIA-ASSA annual meeting, January, Philadelphia, PA.
- "Debt Loss Spillovers in the US Banking and Life Insurance Industry," by Felix Irresberger. To be discussed at the 2017 American Risk and Insurance Association annual meeting, August, Toronto, Canada.
- "The Role of Prices Relative to Supplemental Benefits and Service Quality in Health Plan Choice," by Christian Bunnings, Hendrik Schmitz, Harald Tauchmann, and Nicolas R. Ziebarth. Discussed at the 2016 LMU/CEAR Behavioral Conference, December, Munich, Germany.
- "Beyond Internal Control: Enterprise Risk Management, Financial Reporting and Firm Operations," by Siwei Gao and Hsiao-Tang Hsu. Discussed at the 2016 American Risk and Insurance Association annual meeting, August, Cambridge, MA.
- "Variable Annuity Guarantees: A New Threat to Financial Stability?" by Etti Baranoff, Tom Sager, and Bo Shi. Discussed at the 2015 World Risk and Insurance Economics Congress, August, Munich, Germany.
- "Putting Everything Under the Same Umbrella: Hazard-Specific Supply Reactions in the Aftermath of Natural Disasters," by Vijay Aseervatham, Patricia Born, Dominik Lohmaier, and Andreas Richter. Discussed at the 2014 American Risk and Insurance Association annual meeting, August, Seattle, WA.

• "Affect, Heuristics, and the Demand for Insurance," by Johannes Jaspersen and Vijay Aseervathan. Discussed at the 2012 American Risk and Insurance Association annual meeting, August, Minneapolis, MN.

• "Interest Rate Risk of Property-Liability Insurers," by Jin Park. Discussed at the 2006 American Risk and Insurance Association annual meeting, August, Washington, D.C.

INVITED PRESENTATIONS

- "Insurer Opacity, CEO Compensation, and Crash Risk." Paper with Elyas Elyasiani and Yuan Wen, to be presented at Temple University, (Fall), 2017.
- "Sunk Costs and Screening: Two-Part Tariffs in Life Insurance." To be presented at University of Nebraska, September 15, 2017.
- "A Burning Question: Does Arson Increase When House Prices Decline?" Presented at Pinnacle Actuarial Resources, (Atlanta), August 3, 2017.
- "An LA's Guide to Insurance and Risk Management." Presented on Capitol Hill, April 10, 2017.
- "Signaling and Two-Part Tariffs in Long-Term Insurance Contracts." Presented at California State University at Fullerton, February 24, 2017.
- "Fundamentals of Risk Management and Insurance." Presented with David Eckles at the Insurance Workshop for the Southern Legislative Conference, October 17, 2016.
- "The PhD Student Job Market." Presented at the FSU/UGA 2016 Research Symposium, May 12, 2016.
- "Risk Management in Annuities, Life Insurance, and Disability." Presented on Capitol Hill, May 9, 2016.
- "An LA's Guide to Insurance and Risk Management." Presented on Capitol Hill, September 10, 2015.
- "Advantageous Selection in Insurance Markets." Presented at the UGA Summer Economics Seminar, July 14, 2015.
- "Accounting for Risk and Insurance." Presented at the Terry Accounting Residency Program, June 26, 2015.
- "The World of Risk and Insurance." Presented at the Terry Business Academy, June 16, 2015.
- "Life Insurance Backdating." Presented (via Skype) at Florida State University, November 19, 2014.
- "The World of Risk and Insurance." Presented at the Terry Business Academy, June 5, 2014.
- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, May 12, 2014.
- "Insider Trading and Abnormal Returns," and "Burning Down the House: Moral Hazard and House Prices." Presented at the University of Nebraska-Lincoln Finance Research Seminar, March 14, 2014.
- "The World of Risk and Insurance." Presented at the Terry Business Academy, July 9, 2013.
- "The World of Risk and Insurance." Presented at the Terry Business Academy, June 27, 2013.
- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, April 29, 2013.
- "Burning Down the House: Moral Hazard and House Prices." Presented at the Actuarial Research Event, Illinois State University, April 25, 2013.
- "The US Insurance Marketplace." Presented to the National Audit Office of China, via the UGA Carl Vinson Institute of Government, March 25, 2013.
- "Catastrophes and the Demand for Life Insurance." Presented at The University of Georgia Housing and Consumer Economics Research Seminar, November 12, 2012.
- "It's a Small (and Risky) World." Presented at Terry Dean's Advisory Council (TDAC) meeting, Terry College, November 2, 2012.
- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, April 16, 2012.
- "Catastrophes and the Demand for Life Insurance." Presented at the Management and Microeconomics Seminar, Munich Risk and Insurance Center, LMU, Munich, Germany, December 1, 2011.
- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, June, 2011.
- "Catastrophes and the Demand for Life Insurance." Presented at the Florida State University Financial Mathematics Colloquium, December 2, 2010.
- "On the Decision to Self Insure." Presented at The University of Georgia, August 20, 2010.
- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, June 14, 2010.
- "Catastrophes and the Demand for Life Insurance." Presented at The University of Wisconsin, Center for Financial Security Symposium on Family Financial Security: Implications for Policy and Practice April 19, 2010.
- "Catastrophes and the Demand for Life Insurance." Presented at The University of Georgia Research Seminar, September 18, 2009.
- "Catastrophes and the Demand for U.S. Life Insurance." Presented at the RMI Colloquium at Temple University, April 16, 2009.
- "Risk Management and Public Policy." Presented on Capitol Hill, May 18, 2009.

- "Basic Principles of Risk Management and Insurance." Presented on Capitol Hill, May 4, 2009.
- "Market Risk, Interest Rate Sensitivity, and Interdependency in Insurer Stock Returns." Presented at the Florida State University Financial Mathematics Colloquium, February 20, 2008.
- "Backdating of Life Insurance Policies from an Actuarial Perspective." Presented at the Florida State University Mathematics Honors Day, April 13, 2007.
- "Market Crash Risk and Implied Volatility Skewness." Presented at the Florida State University Financial Mathematics Colloquium, October 25, 2006.
- "Market Crash Risk and Implied Volatility Skewness." Presented at the University of Nebraska-Lincoln Finance Research Seminar, September 29, 2006.
- "Measuring Price for Individual Annuities." Presented at The University of Georgia Research Seminar, January 21, 2005.
- "Interest Rate Risk and Equity Values of Life Insurance Companies: A GARCH-M Model." Presented at The University of Georgia Research Seminar, January 21, 2005.
- "Collegiate RMI Education: The FSU RMI Experience." Presented at the Gold Coast CPCU Chapter Meeting, Boca Raton, FL, September 28, 2004.
- "The Market for Life Annuities." Presented at the National Council of Insurance Legislators Conference, Griffith Foundation, Columbus, OH, October, 2003.
- "The State of Collegiate Risk Management and Insurance Education." Presented at the Pekin CPCU Chapter Meeting, September 25, 2000.
- "Call Centers: Taming the Beast." Provided Introduction and Overview at seminar by PricewaterhouseCoopers and Katie School, Chicago, IL, May 24, 2000.
- "Financial Strategies for Successful Wealth Accumulation." Presented at the Illinois State University Alumni Conference, Schaumburg, IL, May 20, 2000.
- "Demutualization from the Policyowner's Perspective." Presented at the Financial Examiners Meeting, Chicago, IL, April 26, 2000.
- "Insurance Company-Level Determinants of Life Insurance Policy Performance: An Examination of Market Efficiency." Presented at the Faculty/Graduate Seminar, University of Wisconsin, Madison, WI, January 15, 1999.
- "Insurance Company-Level Determinants of Life Insurance Policy Performance: An Examination of Market Efficiency." Presented at the Faculty/Graduate Seminar at Carlson School of Management at University of Minnesota, Minneapolis, MN, October 23, 1998.
- "Life Insurance Illustrations and Regulation." Presented with Mark D. Forster at the Society of Actuaries (SOA) Seminar, San Francisco, CA, November 17-18, 1997.
- "Dynamic Financial Models of Life Insurers." Presented with Mark J. Browne and Robert E. Hoyt at the Society of Actuaries (SOA) meeting, Washington, D.C., October 28, 1997.
- "Demutualization in the Insurance Industry." Presented at the National Council of Insurance Legislators (NCOIL) conference, Chicago, IL, July 11-13, 1997.
- "Property-Liability Insurer Insolvency: Beyond Best Ratings." Presented at the Risk and Insurance Management Society (RIMS) meeting, Bloomington, IL, June 4, 1996.
- "Insurer Insolvency Classification Models and the Importance of Sampling Method." Presented at Second Annual (1995) Katie Insurance School Research Symposium, February, Normal, IL.
- "Redlining and its Implications for the Insurance Industry." Presented at the Bloomington Normal Insurance Association meeting, Bloomington, IL, October 24, 1994.
- "An Empirical Analysis of Life Insurer Insolvency." Presented at the annual Society of Actuaries (SOA) meeting, Chicago, IL, October 17, 1994.
- "The NAIC Tapes: An Invaluable Research Resource." 1994 Katie Insurance School Research Symposium, February, Normal, IL.

TEACHING

Courses Taught

- Seminar: Life-Health (Doctoral)
- Seminar: Theory and Practice (Doctoral)
- Risk Management Fundamentals (MBA / MAcc)
- Employee Benefits
- Directed / Independent Study
- Special Topics in RMI (MBA)
- Financial Planning (classroom and online)
- Property and Liability Insurance

- Principles of Risk and Insurance
- Life and Health Insurance
- Property Insurance
- Liability Insurance
- Insurer Operations
- Corporate Risk Management
- Corporate Finance

SERVICE AND COMMITTEES

Committees	and Sei	rvice.	The I	Univers	ity of	Georgia
Committees	and Sci	VICC.	I IIC (ity Oi	Ocol gia

•	Fall 2017 to present	Faculty Advisor for trip to Meet Warren Buffett at BRK Headquarters, Terry
•	Fall 2017 to present	Chair, RMI Search Committee, ILSRE
•	Fall 2015 to present	Co-Chair (Fall 2017) / Member, Promotion and Tenure Committee, Terry

• Fall 2015 to present Co-Chair (Fall 2017)/ Member, Promotion and Tenure Committee, Terry
• Fall 2015 to present Chair, MBA Committee, Terry

• Fall 2015 to present Member, Terry-Sanford Committee, Terry

Fall 2015 to present
 Fall 2017 to present
 Member, Terry-Sanford Committee, Terry
 Member, Terry Art Committee, Terry

Fall 2015 to Sp 2017 Member, Dean's Faculty Advisory Committee, Terry
 Spring 2017 Chair, Post-Tenure Review Committee, ILSRE

Spring 2017 Chair, Appeals Committee, Terry

• Fall 2016 to 2017 Member, Admission and Retention Committee (U. Grad Council), UGA

Fall 2016 to 2017 Member, Faculty Service Award Committee, Terry

• Sp 2015 to 2017 Member, Transfer Task Force, Faculty Admissions Committee, UGA

• Fall 2014 to 2017 Member, University Graduate Council ('14-'17), UGA

Fall 2014 to 2017 Member, University Council Faculty Admissions Committee, UGA

• Fall 2015 to Sp 2017 Member, Real Estate Search Committee, ILSRE

Sp 2015 to Sp 2017 Member, Leonard Leadership Scholars Review Committee, ILA / Terry

Fall 2014 to 2016
 Member, Executive Education Programs Task Force, Terry
 Fall 2014 to 2016
 Member, University Program Committee (U. Grad Council), UGA

• Spring 2016 Team Leader, Faculty-Staff Competition, Terry

• Fall 2013 to 2015 Member, MBA Committee, Terry

Fall 2015 Chair, RMI Search Committee (search for two positions), ILSRE
 Fall 2015 Member, Benson Professorship Search Committee, Terry

Fall 2015 Member, Cousins Professorship of Business Ethics Search Committee, Terry
 Fall 2015 Faculty Advisor for MBA students at Ocean Exchange Seminar in Savannah, Terry

Summer 2015 Faculty Presenter, Terry Accounting Residency Program, Terry

• Summer 2015 Faculty Presenter, Terry Business Academy, Terry

• Spring 2015 Chair, Peer Review Committee for Appointment to Endowed Chair, Terry

Fall 2014 Faculty Advisor for MBA students at Ocean Exchange Seminar in Savannah, Terry

Summer 2014 Faculty Presenter, Terry Business Academy, Terry
 2013 to 2014 Member, Dean Search and Screening Committee, Terry
 2013 to 2014 Member, Legal Studies Professor Search Committee, ILSRE

Spring 2014 Chair, RMI Search Committee, ILSRE
 Spring 2014 Member, Grade Appeal Committee, ILSRE

• Summer 2013 Faculty Presenter, Terry Business Academy (2 sessions), Terry

Spring 2013 Faculty Advisor for trip to Meet Warren Buffett at BRK Headquarters, Terry
 2011 to 2013 Member, Josiah Meigs Distinguished Teaching Professorship Committee, UGA

Fall 2011 to 2013 Member, Promotion and Tenure Committee, Terry

2012 to 2012 Chair, Peer Review Committee for Appointment to Endowed Chair, Terry
 2012 to 2012 Member, Terry Alumni Board Student of the Year Committee, Terry

• 2011 to 2012 Chair, Endowed Professorship Search Committee, Terry

Dissertation and Thesis Committees

•	2015 to present	Member, Advisory Committee for Polin Wang, UGA
•	2015 to present	Member, Advisory Committee for Jiyeon Yun, UGA
•	2016 to present	Chair, Dissertation Committee for Josh Frederick, UGA
•	2015 to 2017	Member, Dissertation Committee for Cameron Ellis, UGA
•	2014 to 2017	Member, Dissertation Committee for Evan Eastman, UGA
•	2013 to 2016	Chair, Dissertation Committee for Anna Song, UGA
•	2012 to 2015	Member, Dissertation Committee for Peihan Chen, UGA
•	2012 to 2014	Member, Dissertation Committee for Jianren Xu, UGA
•	2007 to 2011	Member, Dissertation Committee for Katie Shaw, FSU
•	2008 to 2011	Co-Chair, Dissertation Committee for Stephen Fier, FSU
•	2008 to 2009	Member, Dissertation Committee for Lisa Verdon, FSU
•	2007 to 2009	Co-Chair, Dissertation Committee for Kevin Gatzlaff, FSU
•	2007 to 2009	Chair, Dissertation Committee for Yuling Wang, FSU
•	2005 to 2006	Member, Dissertation Committee for Jim Zboja (Marketing), FSU
•	2004 to 2005	Member, Dissertation Committee for Kishore G. (Marketing), FSU
•	2002 to 2004	Member, Dissertation Committee for Faith Neale (RMI), FSU
•	2001 to 2002	Member, Thesis Committee for Jens Vischer, ISU
•	2001 to 2002	Member, Thesis Committee for Dennis Topleke, ISU

Directed Independent Studies / Honors

•	Fall 2017	Benjamin Landes (Honors, UGA	()
•	1'all 201/	Denjamin Landes (Honors, OGA	1)

• Spring 2017 Anh Nguyen and Alisha Guddugurki (MBA, UGA)

Summer 2016
 Vivek Balakrishnan (Honors, UGA)
 Spring 2016
 Vivek Balakrishnan (Honors, UGA)
 Fall 2015
 Chrysa Zacharopoulos (UGA)

Summer 2015 Jennifer Steen (UGA)Spring 2014 Jessica Robinson (UGA)

• Summer 2010 Kristen Barrett (internship) and Ryan Burke (internship) (FSU)

• Spring 2009 William Tyler Cole (internship) (FSU)

• Summer 2009 Gustavo Urrutia (internship) and Christie Smith (internship) (FSU)

Fall 2007 Brandi Holmes (internship) (FSU)
 Summer 2007 Brandi Holmes (internship) (FSU)

Fall 2002 Carrie O'Donnell (FSU)Fall 2002 Walter Viteri (FSU)

Committees and Service: The Florida State University

• 2010 to 2011 Department Chair (COB)

Fall 2008 to 2009

2010 to 2011 Department Liaison to Student Disability Resource Center (FSU)

• 2009 to 2011 Member, Diversity Committee (FSU)

2009 to 2011 Chair, Distinguished Doctoral Alumni Award Committee (COB)
 2008 to 2011 Member, RMI Master's Program Admissions Committee (RMI)
 Various Semesters Reviewer, COFRS Proposals (SP11, SP10, SP09, SP04) (FSU)

Chair, Promotion and Tenure Committee (COB)

• 2002 to 2010 Coordinator, RMI Doctoral Program (RMI)

• 2002 to 2010 Member, Doctoral Program Policy Committee (COB)

Spring 2010 Chair, Faculty Evaluation Committee (RMI)
 Fall 2009 to 2010 Member, Promotion and Tenure Committee (FSU)
 Fall 2009 to 2010 Chair, Promotion and Tenure Committee (COB)
 Fall 2009 to 2010 Chair, Promotion and Tenure Committee (RMI)
 Spring 2009 Member, Faculty Evaluation Committee (RMI)
 Fall 2008 to 2009 Member, Promotion and Tenure Committee (FSU)

•	Fall 2008 to 2009	Chair, Promotion and Tenure Committee (RMI)
•	Various semesters	Speaker, Introduction to Business, share information on RMI (RMI / COB) FA09, SP08, FA06, SP04, FA03
•	2006 to 2009	Member, Strategic Planning Committee (COB)
•	Various years	Participate in Graduation Ceremony (FSU)
•	2007 to 2009	Member, Grievance Committee (FSU)
•	2007 to 2007	Chair, RMI Search Committee for Assistant/Associate Professor (RMI)
•	2007	Nominator for award-winning student (Grace Chi) for ARIA Bob Hedges Student Award
•	Spring 2007	Member, Faculty Evaluation Committee (RMI)
•	2006 to 2007	Chair, Promotion and Tenure Committee (COB)
•	2006 to 2007	Chair, Promotion and Tenure Committee (RMI)
•	2005 to 2007	Member, Promotion and Tenure Committee (FSU)
•	2005 to 2006	Member-At-Large, Promotion and Tenure Committee (COB)
•	2004 to 2005	Member, Dean Search Committee (COB)
•	2003 to 2005	Co-Advisor to Florida State Insurance Society (RMI)
•	2003 to 2005	Coordinator, Spencer Executive-in-Residence Program (RMI)
•	Spring 2004	Member, Faculty Evaluation Committee (RMI)
•	Spring 2004	Coordinator, Meet Warren Buffett, trip to Omaha (RMI)
•	Spring 2004	Co-Nominator for ARIA Bob Hedges Student Award (RMI)
•	Spring 2004	Co-Speaker, National Chiropractic Mutual Insurance Company (RMI/COB/FSU)
•	2003 to 2004	Member, Promotion and Tenure Committee (COB)
•	2003 to 2004	Chair, Promotion and Tenure Committee (RMI)
•	2002 to 2004	Co-Chair, Dean's Blue Ribbon Commission (COB)
•	2002 to 2002	Member, University Fellowship Award Review Committee (FSU)

Committees and Service: Illinois State University

		
•	2001 to 2001	Member, Educating Illinois (ISU)
•	2000 to 2001	Interim Director, Katie School (COB)
•	1999 to 2001	Member, Katie Faculty Research Committee (FIL)
•	1995 to 2001	Webmaster, Katie School (COB)
•	1993 to 2001	Member, Katie School, Scholarship Committee (COB)
•	1999 to 2000	Member, Department Faculty Status Committee (FIL)
•	1999 to 2000	Chair, Search Committee for Director of Katie Insurance School (COB)
•	1999 to 2000	Chair, Insurance and Risk Management Mission and Goals Committee
•	1998 to 2000	Member, Technology and Physical Environment Team (COB)
•	1993 to 1998	Advisor, Gamma Iota Sigma (student insurance fraternity)
•	1997 to 1998	Member, Student Portfolio Integration Committee
•	1993 to 1998	Member, FIL Department Student Honors Committee
•	1993 to 1998	Member, Business Information Systems Committee (COB)
•	1995 to 1997	Member, MBA 2000 Committee (COB)
•	1993 to 1997	Member, Student Development and Academic Programs Committee (Ins. Adv. Board)
•	1993 to 1997	Member, Long-Range Planning Committee (Ins. Advisory Board)

Academic Service

American Risk and Insurance Association (ARIA)

- Past-President, 2005 2006
- President, 2004 2005
- President-Elect, 2003 2004
- Vice-President and Program Chair, 2002 2003
- Member, Board of Directors, 1999 2006
- Chair, ARIA Early Career Scholarship Achievement Award Committee, 2012
- Chair, New Awards Committee, 2006 2007
- Chair, Nominations Committee, 2005 2006

- Chair, Web Oversight Committee, 2000 2002
- Member, RMIR Best Article Award Committee, 2015
- Member, Program Committee, 1998, 2002, 2007, 2008, 2014, 2015
- Member, ARIA Teaching Resources Committee, 2009-2015
- Member, Editor Search Committee for *RMIR*, 1999, 2014
- Mentor for First-Time Attendee, 2006, 2007, 2008, 2012, 2014, 2016
- Member, Excellence in Teaching Award Committee, 2008, 2012
- Member, Nominations Committee, 1996, 2006-2011, 2015, 2016
- Member, Teaching Awards Committee, 2006
- Member, Organizing Committee, 2005 World Risk and Insurance Economics Congress, 2002 2005
- Member, Web Oversight Committee, 2002 2003
- Member, Les Strickler Teaching Award Selection Committee, 1999
- Moderator, Plenary Session at annual meeting, 1997
- Member, Kulp/Wright Book Award Committee, 1995

Western Risk and Insurance Association (WRIA)

- Past-President, 2001
- President, 2000
- President-Elect, 1999
- Program Chair and Vice President, 1998
- Program Chair and Board of Directors, 1997
- Board Member, 1996
- Founding WRIA.org Webmaster, 1997 to 2005
- Editor (Journal of Insurance Issues) and Board Member, 2001 2005
- Chair, Editor Search Committee for *Journal of Insurance Issues*, 2010, 2016
- Member, JII Editor Search Committee, 2004
- Chair, Donald Hardigree Memorial Outstanding JII Article Award Committee, 1999 and 2003

Southern Risk and Insurance Association (SRIA)

- Chair, Editor Search Committee for *Journal of Insurance Issues*, 2016
- Member, Nominating Committee, 2002

International Insurance Society (IIS)

- Academic Moderator, International Insurance Society Annual Meeting, New York, New York, 2003
- Academic Moderator, International Insurance Society Annual Meeting, Vienna, Austria, 2001
- Academic Moderator, International Insurance Society Annual Meeting, Berlin, Germany, 1999

Griffith Insurance Education Foundation

- At-Large Member, Executive Committee, Griffith Insurance Education Foundation, 2013 to present
- Member, PPE Committee, 2016 to present
- Member, Leadership Council, Griffith Insurance Education Foundation, 2012 to present
- Member, Board of Trustees, Griffith Insurance Education Foundation, 1999 to 2012
- Faculty Presenter on Capitol Hill, 2009 to present
- Instructor / Faculty Presenter, State Legislator / Insurance Committee Chair Seminars, 2004 to present
- Member, Griffith Foundation Committee, IRM New Course Proposal, 1998 2000

Journals

- Associate Editor, Risk Management and Insurance Review, 2012 present
- Member, Editorial Review Board, Journal of Risk Education, 2013 to present
- Referee, Geneva Papers on Risk and Insurance, 2010 present
- Referee, Journal of Risk and Insurance, 1996 present
- Referee, Risk Management and Insurance Review, 2002 present
- Referee, *Insurance: Mathematics and Economics*, 2007 present
- Referee, Journal of Financial Services Review, 2001 present
- Referee, Journal of Insurance Issues, 1993 present

- Referee, Journal of Insurance Regulation, 1993 present
- Assistant Editor, Journal of Financial Service Professionals, 1997 present
- Member, Editorial Review Board, Journal of Insurance Regulation, 1997 2008, 2010 2014
- Associate Editor, *Journal of Insurance Issues*, 2005 2014
- Editor, Journal of Insurance Issues, 2001–2005
- Interim Editor, Journal of Insurance Regulation, 2009-2010
- Member, Journal of Insurance Regulation Award Committee, 2006
- Member, Journal of Financial Service Professionals Award Committee, 2003-2006
- Referee, North American Actuarial Journal, 1999, 2004
- Member, Spencer Kimball Award Review Committee, Journal of Insurance Regulation, 1999 2000

Reviews for Publishers

- Reviewer for Addison-Wesley, chapter in Risk Management and Insurance, by George E. Rejda, 2003.
- Reviewer for Irwin, Risk Management and Insurance, by Scott Harrington and Greg Niehaus, (First Edition), 1998
- Reviewer for Harper Collins, Principles of Risk Mgt. and Insurance, by George E. Rejda, (Fifth Edition), 1996
- Reviewer for Harper Collins, Principles of Insurance Course Guide, by Michael J. McNamara, to accompany Principles of Insurance, by George E. Rejda, 1994

External Promotion and Tenure Review

- University of Colorado at Denver, tenure and promotion to associate professor (2017)
- St. Johns University, promotion to full professor (2017)
- Temple University, tenure and promotion to associate professor (2014)
- Wilfrid Laurier University, promotion to full professor (2013)
- University of Calgary, promotion to full professor (2013)
- Virginia Commonwealth University, promotion to full professor (2012)
- University of North Texas, tenure and promotion to associate professor (2012)
- Howard University, tenure and promotion to associate professor (2010)
- St. Johns University, tenure and promotion to associate professor (2010)
- University of Hartford, tenure and promotion to associate professor (2010)
- Florida Atlantic University, tenure and promotion to associate professor (2010)
- Howard University, tenure and promotion to associate professor (2009)
- Ball State University, promotion to full professor (2007)
- Temple University, tenure and promotion to associate professor (2006)
- Georgia State University, promotion to full professor (2005)
- University of Mississippi, promotion to full professor (2004)
- Colorado State University, promotion to full professor (2003)

Other Academic Service

- Member, Review Committee for New York Board of Regents National Program on NonCollegiate Sponsored Instruction, 2008, 2010
- Speaker, International Business Class at ISU, 1998
- Speaker, INROADS, Minority High School Students visiting ISU, 1998
- Member, Board of Trustees, Gamma Iota Sigma, 1993-1996

Insurance Industry Relations and Industry Service

- Formulate and develop proposals, conduct funded research (e.g., SOA, State Farm, NAIC), 1995 to present
- Speak to students enrolled in various courses on opportunities and careers available in the field of Risk Management and Insurance, 1993 to present
- Speak at Independent Insurance Agents of Georgia Board meeting, Nov 2011
- Serve as Table Facilitator at Griffith Foundation Insurance Education & Career Summit, Sep 2011
- Serve on Judges Panel for Business Insurance Risk Manager of the Year Award, 2001, 2002
- Organize Academy of Senior Professionals Seminar on Managing Wealth in Retirement, October 2000
- Work with insurers and Katie School professional staff to establish student internships, 1999 to 2001

- Work with insurance company executives to create tailored education seminars, 1996 to 2001
- Speak to professional insurance organizations on industry trends and issues, 1996 to present
- Conceive, initiate, develop, and maintain Professional Mentor Program for Insurance Majors, 1996 to 2001
- Introduce topic and executive speaker at PriceWaterhouseCoopers / Katie School conference, May, 2000
- Speak to Society of Financial Examiners (Demutualization), April, 2000
- Lead group of students to annual Berkshire Hathaway meeting, April, 2000
- Speak to Industry Executives on Technology in the Classroom, April, 2000
- Serve on Planning Team for Lloyd's/Katie Oxford Global Insurance Study Tour, 1998
- Teach Lloyd's of London / Katie School MBA summer study tour, 1996 to 1999
- Work with insurance company executives to create professional designation program via college courses, 1998
- Speak to Bloomington-Normal Kiwanis Club on role of Katie School in Risk Management Education, 1996
- Moderate and facilitate CPCU All-Industry Day, 1996
- Serve as lecturer for Risk and Insurance Management Society (RIMS), 1996 to 1998
- Serve as member of Central Illinois CPCU Research Group, 1993 to 1997
- Teach portion of the Basic Insurance School. Intensive one-week course on risk management and insurance for professional insurance agents, June 1994
- Publish Annual Katie Insurance School Resume Booklet, 1994 to 1997

Community Service

- Junior League Golf Coach, 2013, 2014
- Den Leader, Cub Scouts, 2012 2014
- Popcorn Chair for Scout Pack, 2013
- Lecturer for portion of Financial Planning Badge, Boy Scouts of America, 2011
- Organize and Conduct Eight-hour Seminar on Retirement Planning for Senior Professional Group, Bloomington-Normal, October 2000
- Provide Risk Management seminar for Senior Professional Group, Bloomington-Normal, 1999
- Member, Advisory Committee to Heartland Community College Insurance Program, 1998
- Member, Board of Directors, Bloomington-Normal Tennis Association, 1995 1997
- Director of Bloomington-Normal Metro Tennis Tournament, 1995 1997
- Captain, ISU Men's Senior Tennis Team, 1998 2000

MEMBERSHIPS

Academic and Professional Organizations

- American Risk and Insurance Association
- Western Risk and Insurance Association
- Southern Risk and Insurance Association
- Risk Theory Society
- Risk and Insurance Management Society (RIMS, Educational Member)
- Gamma Iota Sigma (Insurance Fraternity)

Honor Societies

- Beta Gamma Sigma National Honor Society
- Blue Key National Honor Society

Other Groups and Societies

- University of Georgia President's Society
- University of Georgia Alumni Association
- Florida State University President's Society
- University of Nebraska N Club
- University of Nebraska Alumni Association

HONORS AND AWARDS

- Significant Positive Impact Teacher Honor, 2014, 2016, Student recognition at University of Georgia
- Significant Positive Influence Teacher Honor, 1994 1998, 2000. Student recognition at Illinois State University
- College of Business Outstanding Researcher Award, Illinois State University, 1999
- Journal of Insurance Regulation Distinguished Reviewer Award, 1998
- Panhellenic Outstanding Teacher Award, 1997 1998, Illinois State University
- Research Initiative Award, Illinois State University, 1997
- Katie Scholar Award, ISU College of Business, 1996
- Old Republic Corporation Research Scholar, 1994
- Grant Taggart Scholarship, The American College, 1989 1994
- Maurice Doan Outstanding Teaching Award, 1991, 1992, and 1993. Received from the Department of Insurance, Legal Studies, Real Estate and Management Science at the University of Georgia
- State Farm Companies Foundation Doctoral Dissertation Award, 1992
- Society of Actuaries Ph.D. Grant, 1992
- Breen Award, James S. Kemper Foundation, 1990, 1991, and 1992
- Excellence in Teaching Award, 1992. Received from the University of Georgia
- Outstanding Teaching Award, 1992. Received from the University of Georgia
- Comer Fellowship, UGA, 1989 and 1991
- Colonel Perryco Scholarship, UGA, 1989
- Corey Fellowship, University of Nebraska, 1986
- Big-Eight Tennis Champion (#5 Singles) and NCAA Tournament Qualifier (#1 Doubles), 1984
- Athletic (Tennis) Scholarship, University of Nebraska, 1981 1985
- Nebraska High School State Tennis Singles Champion (1978, 1979, 1980)

CONSULTING / EXPERT WITNESS ACTIVITIES

• Consultant / expert witness, 1998 – present

CONTINUING EDUCATION INSTRUCTION

- Team member to create online/DVD RMI instructional materials for high school teachers and students, 2003-2005
- Seminar for Lloyd's of London brokers, underwriters, and names (1996-1999)
- Seminar for underwriters, claims adjusters, and pricing personnel, Intercargo Corp. (1998)
- Seminar for risk managers of Fortune 500 companies, via RIMS (several times per year, 1996-1998)
- Seminar for 15-hour CE course to managers, financial planners, and brokers (October 30-31, 1997)
- Seminar for agents, brokers, and managers on all lines of coverages, Basic Insurance School (1994)

BIOGRAPHY

James M. Carson, Ph.D., CPCU, CLU, ARM

James M. Carson is the Daniel P. Amos Distinguished Professor of Insurance in the Terry College of Business at the University of Georgia. Professor Carson teaches various courses in the UGA RMI program at the undergraduate, masters, and doctoral levels. Prior to joining the faculty at UGA, he served as the Midyette Eminent Scholar in Risk Management & Insurance in the College of Business at Florida State University (2001-2011) and as the Katie Research Professor at Illinois State University (1993-2001). Dr. Carson received his undergraduate and master's degrees in Finance from the University of Nebraska. Since earning his Ph.D. in Risk & Insurance from the University of Georgia, he has received several teaching and research awards. In 1998 he completed the Lloyd's of London Executive Education Program through Lincoln College at Oxford University.

Professor Carson's research is focused in (1) the economics of risk and insurance, (2) insurance markets, (3) insurer solvency (4) regulatory and ethical issues, (5) financial planning, and (6) insurance pricing and actuarial science. His publications have appeared (or are in press) in various scholarly and professional journals including *Journal of Risk and Insurance, Insurance: Mathematics and Economics, Journal of Banking and Finance, North American Actuarial Journal, Risk Management and Insurance Review, Journal of Insurance Regulation, Journal of Business Ethics, Journal of Insurance Issues, Scandinavian Actuarial Journal, Journal of Actuarial Practice, and other academic and professional journals. Professor Carson serves as a consultant and has offered expert testimony in litigation relating to business damages calculations, insurance contract interpretation, and life insurance valuation. He is a member of the Leadership Council and an At-Large member of the Executive Committee of the Griffith Insurance Education Foundation.*

Professor Carson is a Past-President of the American Risk and Insurance Association, the world's premier academic risk and insurance organization. He also is a Past-President of the Western Risk and Insurance Association, a member of the Risk Theory Society, and a member of the Southern Risk and Insurance Association. He served as Interim Editor for the *Journal of Insurance Regulation* (2009-2010), as Editor for the *Journal of Insurance Issues* (2001-2005), and he serves as a referee for various publications and on several editorial boards, including *Risk Management and Insurance Review, Journal of Financial Service Professionals*, and *Journal of Risk Education*. He holds the CPCU, CLU, and ARM professional designations.

Dr. Carson has taught a wide range of courses since 1987, encompassing undergraduate, masters, and doctoral courses. He has taught 14 different courses at various universities including the University of Nebraska, the University of Georgia, Illinois State University, and Florida State University. In addition, he has instructed professionals in courses for the Risk and Insurance Management Society (RIMS), executives through the Lloyd's of London Study Tour (with the Katie School of Insurance), and professionals at various insurance organizations through FSU's premier online master's program in Risk Management and Insurance.

Professor Carson has spoken before various groups including academics, regulators, and industry professionals, with many of these presentations on the topics of insurer financial strength / insurer solvency, insurer operations, insurance products / performance, and the U.S. insurance market. Professor Carson has been a presenter at sessions on Capitol Hill from 2009-2017 for the House Financial Services Committee and staff. He also has lectured for the National Council of Insurance Legislators (NCOIL) and he served as an academic moderator for meetings of the International Insurance Society (IIS).

James M. Carson, Ph.D., CPCU, CLU, ARM

Daniel P. Amos Distinguished Professor of Insurance

Department of Insurance, Legal Studies, & Real Estate

Terry College of Business

The University of Georgia

Athens, GA 30602-6255

Email: jcarson@uga.edu Phone: 706.542.3803